# **#FarmtoShelf**

Selected cocoa processors and artisanal chocolatiers in Ghana





Ministry of Foreign Affairs of the Netherlands



ALLIANCES FOR ACTION This catalogue was developed thanks to the support of the Netherlands Trust Fund V programme and showcases selected products from the cocoa micro, small and medium-sized enterprises under the programme's Agribusiness Cohort.

The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. ITC is the only development agency that is fully dedicated to supporting the internationalization of micro, small and mediumsized enterprises (MSMEs).

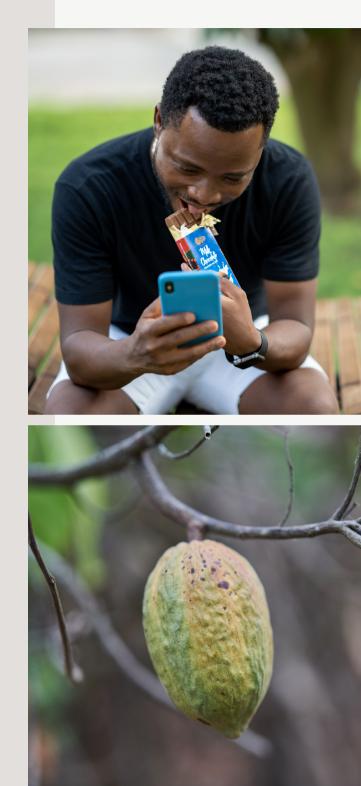
# **Alliances for Action**

Alliances for Action is an International Trade Centre initiative to establish a network that transforms food systems and advances the Sustainable Development Goals through producer partnerships that cultivate ethical, climatesmart, sustainable agricultural value chains.

We aim at achieving resilience and growth for farmers and MSMEs through more mindful and responsible trade, production and consumption systems and improved opportunities to compete on a global market. This includes building strength and competitiveness of MSMEs and enabling sustainable market linkages and value addition. In the long term, this will

serve to incentivize and engage more youth and women at all sector levels.

Stakeholder groups and institutions from across a value chain are included in the consultation, implementation, and governance phases of every development project. We call this the '3 C' process: Connection, Coordination and Collaboration to enable resilience, better trade and growth.



# from farm.

# to shelf.



# **The Netherlands Trust Fund – Phase V** (Agribusiness and Digital Technology):

The International Trade Centre's Netherlands Trust Fund V (NTF V) is a four- year partnership (July 2021- June 2025) signed by the Ministry of Foreign Affairs of The Netherlands and the International Trade Centre to support micro, small and medium sized Enterprises (MSMEs) in the digital technologies and the agribusiness sectors.

In Ethiopia, Senegal and Ghana, ITC is working with smallholder agribusiness farmers, processing and exporting MSMEs focused on cocoa and coffee, associated crops, and horticulture.

This catalogue seeks to showcase some of their products, their commitment to greener value chains and their commitment to adding value to locally-produced cocoa. It presents high-quality, sustainable products made in Ghana from farm to shelf.

# Brands #MadeinGhana











# AB OVO CONFECTIONERY LIMITED

Ab Ovo Confectionery Limited is a womanowned and operated Ghanaian company operating since 2008, located in Accra. The Company manufactures, packages and markets a selection of cocoa and chocolate products. Locally-grown products like roasted cashew nuts are highlighted through their selection.

The Company also specializes in customizing or branding handmade chocolates for blue chip companies, and for private occasions. Ab Ovo focuses on a healthy lifestyle by focusing on low sugar levels and a higher cocoa content to offer consumers high quality, health and enjoyment.

Priscilla Brookman-Amissah Impraim is the founder and C.E.O of Ab Ovo Confectionery Limited, an administrator and Marketer by profession with over 25 years' experience in

#### PRODUCTS

#### CHOCOLATE PEBBLES

Soft crunchy peanut coated with milky chocolate. Available in a 30g pack.

#### DARK CHOCOLATE WITH ROASTED CASHEW

70% cocoa solids mixed with carefully roasted granulated cashew. Available in 50g and 100g bars.

#### DARK WITH MILK

65% cocoa solids with milk for a rich creamy taste. Available in 50g and 100g bars.

#### **GOURMET CHOCOLATES**

This is a handcrafted chocolates with various fillings ranging from white chocolates, dark chocolates, cashew and hazelnut infused dark chocolates etc. Available in a box of 16 and 20 pieces.

**Certification:** Ghana Food and Drugs Authority and Ghana Standards Board.

business administration and marketing. After ten years of successfully marketing and selling its brand on the Ghanaian and other West-African markets and tapping into the corporate market with specialty branding with considerable success, Ab Ovo Confectionery Limited is now ready to scale up its production by acquiring more machinery and access to the global market, through partnerships.

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# ALLSAVE CHOCOLATES ENTERPRISE

Allsave Chocolates is a woman-owned and operated Ghanaian company operating since 2015, located in Accra. The company is made up of a team of chocolate experts focused on innovation, creativity and quality. The company's product range includes dark chocolate and milk chocolate. The company specializes in customized chocolates for occasions such as birthdays and weddings. Its team includes 3 permanent and 3 seasonal workers. Evelyn Okuley is the founder and CEO of Allsave Enterprise, a chef by profession with over 15 years' experience in the food industry.

#### PRODUCTS

#### LEMON BYTE CHOCOLATE

Contains 35% cocoa solids, cocoa butter, cocoa mass, sugar, milk and lemon. Available in 60g and 70g bars.

#### 70% COCOA CHOCOLATE

Contains 70% cocoa solids, cocoa butter, cocoa mass, and sugar. Available in 60g and 70g bars.

#### MILK & NUTS CHOCOLATE

This is a combination of carefully crushed and granulated peanuts combined with 35% cocoa solids, cocoa butter, cocoa mass, sugar and milk. Available in 60g and 70g bars.

#### WHITE & MILK CHOCOLATE

Contains 35% cocoa solids, cocoa butter, cocoa mass, milk and sugar. Available in 60g and 70g bars. **Certification:** Ghana Food and Drugs Authority and

Ghana Standards Board.

Representative: Evelyn Okuley Contact: +233 20 722 0011 E-mail: eveokuley@yahoo.com | allsave2000@yahoo.com Social Media: allsave Website: www.allsavechocolates.com





# ADANSI SWEET COMPANY LIMITED

The company was founded in May 2019. Adansi's product line includes chocolate bars, chocolate chips and other cocoa products. The Company specializes in customizing handmade chocolates for private occasions, organisations and individuals and it also does white labels for customers.

Adansi chocolates come in different sizes and flavours. The product packaging is exceptionally made to prevent melting since chocolate is heat sensitive. At the Ghana Cocoa awards in 2021, Adansi Sweet won the Artisanal Chocolatier of the year.

#### PRODUCTS

#### ADANSI MILK CHOCOLATE BAR

Contains 55% cocoa mass, cocoa butter, powdered milk and sugar. Available in20g, 25g, 50g, 100g and 1kg bars.

#### ADANSI DARK CHOCOLATE BAR

Contains 75% cocoa mass, cocoa butter and sugar. Available in 20g, 25g, 50g, 100g and 1kg bars.

#### ADANSI MILK CHOCOLATE CHIPS

Contains 55% cocoa mass, cocoa butter, powdered milk and sugar. Available in 270g and 400g container, and 100g and 270g pouch.

#### **ADANSI WHITE CHIPS**

Contains 20% cocoa butter, powdered milk and sugar. Available in 270g and 400g container, and 100g and 270g pouch.

**Certification:** Ghana Food and Drugs Authority and Ghana Standards Board.

Representative: Winifred Oppong Marfo Contact: +233 54 525 1766 E-mail: adansi.sweet@gmail.com | adjoa.ocran.gmail.com Social Media: adansisweetgh Website: www.adansisweetgh.com





# BIOKO TREATS PROFILE

Bioko Treats is a woman-owned and operated Ghanaian company established in Accra in 2017. The company specializes in the production of pralines, bonbons and chocolate bars. Bioko brand is the story of pure creative passion, a strong sense of national pride, and an unwavering commitment to handcraft world-class chocolate bars and chocolate confectionery.

The brand's founding is embedded in the motivational story of the founder, Ms. Jeanne Donkoh. Retired from a long career in the corporate world, Jeanne chanced on a television programme about chocolatemaking in Madagascar. That moment ignited a longcurbed passion for making dessert treats. She embarked on a quest to become a chocolate maker and a chocolatier, and the brand, Bioko Treats, was born.

Bioko Treats is a member of the Fine Chocolate Industry Association.

#### PRODUCTS

#### **BISSAP HIBISCUS FLOWERS**

A dark chocolate truffle with an infusion of Hibiscus flowers, local spices, and caramelized white chocolate. Available in a box of 6, 12 and 24 pieces.

#### ZOEY

A local delicacy – Zoey is full of the goodness of Ghana with toasted corn, peanuts with hints of cloves, calabash nutmeg (indigenous to Ghana), ginger and cayenne pepper in a creamy milk chocolate shell. Available in a box of 6, 12 and 24 pieces.

#### GARI & PEANUT BUTTER BAR

Contains 50% cocoa butter, sugar, peanut butter, gari (cassava/yuca farina) mixed in with bits of crunchy peanut. Available in 50g and 100g bars.

#### DARK MINT

Contains 50% cocoa nibs, sugar with a hint of homemade mint oil. Available in 50g and 100g bars. **Certification:** Ghana Food and Drugs Authority and Ghana Standards Board.

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# CHOCOLATE MALL

Chocolate Mall Limited, producer of Cocobytes Chocolate, is an artisanal chocolate company devoted to producing premium quality chocolate and cocoa-based products for worldwide chocolate lovers.

Shirley Temeng is the co-founder and CEO of Chocolate Mall. After spending many years in the corporate world as a banker, she resigned from the banking sector to start her company.

Chocolate Mall was established with the sole aim of assisting the Government of Ghana's vision of promoting the consumption of locally produced chocolate and other cocoa-based products.

The company specializes in customizing chocolate bars as a token of warmth for events and occasions. The company's product ranges from chocolate bars, truffles, instant cocoa powder, cocoa spread and pebbles.

#### PRODUCTS

#### CHOCOLATE BEVERAGE

Contains cocoa powder, sugar and powdered milk with flavourings (strawberry and malt). Available in a 200g container and 500g pouch.

#### ALL NATURAL/GOLDEN BEAN COCOA POWDER

Contains raw cocoa powder. Available in a 200g container.

#### COCOA NIBS

Made from thoroughly sun dried cocoa beans crushed into smaller nib-sized pieces. Available in a 150g container.

#### MELTIES CHOCOLATE SPREAD

Contains sugar, cocoa powder, powdered milk, peanut and vegetable oil. Available in 350g container. **Certification:** Ghana Food and Drugs Authority.

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# CHOCOLUV COMPANY LIMITED

Chocoluv makes premium artisanal chocolates with rich Ghanaian cocoa and less sugar, bringing out the flavanol-rich cocoa in every bite. Chocoluv was born out of our passion for creating quality chocolate showcasing Ghana's best.

Chocoluv is a pioneer artisanal chocolate maker in Ghana, founded by Ms. Monica Nana Ama Senanu. She had a simple desire: to show the world that Ghana can make quality chocolate, not just grow cocoa beans.

When she started in 2016, Monica was a full-time lawyer who created treats in her home kitchen for family and friends. Chocoluv specializes in the customization of chocolates for organisations, individuals, events, and occasions.

Chocoluv products ranges from chocolate bars, bonbon and truffles milk, dark and white chocolates both as bars and in gift boxes including Milk chocolate

#### PRODUCTS

#### ASSORTED BOX

Contains cocoa mass, cocoa butter, sugar and milk. Available in a (125g) box of 12 pieces.

#### MILK BOX

Contains 50% cocoa mass, cocoa butter, sugar and milk. Available in a (125g) of 12 pieces.

#### DARK BOX

Contains 72% cocoa mass, cocoa butter and sugar. Available in a (125g) box of 12 pieces.

#### 6-PIECE ASSORTED PACK

Contains cocoa mass, cocoa butter, sugar and milk. Comes in 6-piece chocolate bars with flavor inclusions. 4 pieces of 50% cocoa solids chocolate with flavors (vanilla, orange, ginger and coffee) and two pieced 72% cocoa solid (plain and nibs). Available in a 50g per bar and 300g for the pack.

Certification: Ghana Food and Drugs Authority.

(with added Ginger, Almonds, Coconut chips or Orange), Dark (with added Coffee, Ginger, Almonds, Coconut chips and Nibs), Natural Cocoa Powder and Instant Chocolate Mix.

Representative: Monica Senanu Contact: +233 24 474 8746 E-mail: hello@choco-luv.com Social Media: chocoluv\_gh | Chocoluv Company Ltd Website: www.choco-luv.com





# COCOA PROCESSING COMPANY LIMITED

Cocoa Processing Company Limited (CPC) produces Ghanaian chocolate and semi-finished products that have won the Company multiple awards. It was established in 1965 to process high-quality, sundried & premium Ghana Cocoa Beans.

CPC operates under two cocoa factories and a confectionery factory. Owned and managed by Ghanaians, it markets products under two main brands: GoldenTree and Portem brands.

The GoldenTree brand has a range of different products under 6 categories, including bar chocolates, artisanal chocolates, cocoa beverages, chocolate spreads, dragees and chocolate couverture.

Cocoa Butter, Cocoa Cake, Cocoa mass and Cocoa Powder are the semi-finished products produced under the Portem brand, one that is highly sourced by chocolate manufacturers. These products have high-quality parameters and specifications and are all produced from singleorigin cocoa beans without any blending.

#### PRODUCTS

#### COCOA KINGSBITE CHOCOLATE

Contains 40% cocoa solids, sugar, milk and other preservatives formulated to gently dissolve on the tongue. Available in 20g, 50g and 100g bars.

# CHOCO DELIGHT PEANUT CHOCOLATE

It is a delicious chocolate spread which contains cocoa powder, sugar, vegetable oil, peanut paste and milk. Available in 350g & 500g tubs and 25g single use sachet.

#### ALLTIME

The products contain milk, sugar, cocoa powder, malt extracts, vanillin, soy lecithin. It comes in three varieties: Alltime Regular, Alltime with Coffee & Alltime low sugar. Available in 400g and 200g PET jars.

#### ROYALE

This product contains unsweetened natural cocoa powder. Available in 400g bottles and jars. **Certification:** Ghana Food and Drugs Authority, US Food and Drugs Authority, Kosher, Halal, HACCP, ISO 9001:2015.





# DECOKRAFT LIMITED

DecoKraft is a woman-owned Ghanaian company that started operation in Accra in 2019. It specializes in the production and distribution of premium chocolates made from Ghana's rich cocoa beans. Ms. Akua Obenewaa Donkor is the Founder and CEO.

Decokraft produces handmade chocolates, cakes and pastries. The company's cocoa product line includes chocolate bars (with three major variantsmilk chocolate, dark chocolate, chocolate with plantain chips), cocoa powder, baking chocolate and chocolate pebbles.

The retail brand name of the chocolate bars is "KABI Chocolate", which literally means "take a bite".

#### PRODUCTS

#### **KABI DARK CHOCOLATE 60%**

This contains 60% cocoa mass, sugar and cocoa butter. Available in 50g and 100g bars.

**KABI MILK CHOCOLATE WITH PLANTAIN** This contains 50% cocoa mass, milk, and plantain chips granules. Available in 50g and 100g bars.

#### KABI DARK CHOCOLATE BLOCK

This contains 50% cocoa mass. Available in 1kg bars.

#### KABI DARK CHOCOLATE CHIPS

This is a baking chocolate chip that contains 50% cocoa mass. Available in 250g containers. **Certification:** Ghana Food and Drugs Authority.

Decokraft also customizes chocolates for individuals, organizations and for occasions. In 2021 at the Ghana Cocoa Awards, Decokraft won the Artisanal Chocolate Brand of the year.

Representative: Isaac Ameyaw Effah Contact: +233 24 382 7724 | +233 24 883 9460 E-mail: info@kabichcolate.com | ask@decokraftgh.com Website: www.kabichocolate.com





### **DELFI VENTURES**

Delfi Ventures (brand name: Delaugh) is a woman-owned Ghanaian company based in Accra. The company was founded by the late Mrs. Dela Kuekey Austine in 2011.

It produces a range of chocolate products including chocolate drinks, chocolate bars (milk chocolate, 54% dark chocolate, 70% dark chocolate and white chocolate) and truffles.

Delfi has a cocoa museum that takes people from all walks of life and age through the chocolate journey from farm to bar. It also offers a training centre for budding chocolatiers.

In 2021, Delfi Ventures Chocolate Factory and Museum won the Innovation of the Year Award and the late CEO also won Consumption Promotion Ambassador of the year award.

#### PRODUCTS

#### THE COFFEE BEAN

This consists of layers of light fluffy cake, a coffee ganache, a chocolate and coffee mouse topped with a blacked out white chocolate glaze. Available in 50g or 100g bars.

#### CHOCOLATE TRUFFLES

Contains cocoa liquor, cocoa butter, milk and sugar crafted with different flavors. Available in a box of 3, 6 or 12 pieces.

#### MILK CHOCOLATE

Contains cocoa liquor, cocoa butter, powdered milk and sugar . Available in 50g and 100g bars.

#### DARK CHOCOLATE

Contains cocoa liquor, cocoa butter and sugar. Available in 50 and 100g bars.

Certification: Ghana Food and Drugs Authority.

Representative: Kwabena Kuekey Contact: +233 24 355 1793 E-mail: kwabillion@gmail.com | delfiventuresghana@gmail.com Social Media: De'Laugh Paradise Website: www.delfiventuresgh.com





# FAIRAFRIC GHANA LIMITED

Fairafric is a German-Ghanaian social enterprise that is revolutionizing the chocolate industry in Ghana and the world with a focus on making a positive impact in the communities they operate in through job creation.

The company was started in 2016 by Mr. Hendrik Reimers, CEO of Fairafric. The solar-powered Fairafric Ghana factory was established in 2020 in Amanase, a rural community in the Eastern Region of Ghana.

Fairafric products include 11 recipes of chocolate bars of dark and milk varieties with inclusions such as nuts, sea salt, moringa powder and baobab powder. The company also produces a variety of handmade premium chocolate products such as pralines, mango and pineapple slices dipped in chocolate, and coated nuts.

#### PRODUCTS

#### 43% MILK CHOCOLATE WITH HAZELNUT

Contains 43% organic cocoa mass, cocoa butter, skimmed milk and crushed hazelnuts. Available in 100g bars.

#### 72% DARK CHOCOLATE WITH MILK.

Contains 72% organic cocoa mass, cocoa butter and skimmed milk. Available in 100g bars.

#### MANGO FRUIT BALLS

Contains 50% fruit, 50% chocolate. Handmade fruity sensation with organic mango and organic chocolate. Available in 100g boxes.

#### PINEAPPLE FRUIT BALLS

Contains 50% fruit, 50% chocolate. Handmade flavour explosion with organic pineapple and organic chocolate. Available in 100g boxes.

**Certification:** Ghana Food and Drugs Authority, Organic, FSSC 22000.

Fairafric won Conventional Chocolate Brand of the year at the 2022 Ghana Cocoa Awards and has won several awards in the years past.

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# FLEXY FOODS (KAMINI CHOCOLATE)

Flexy Foods (brand name: Kamini Chocolate) is a woman-owned Ghanaian company in Accra. Kamini (pronounced Ka-mii-ni) means 'sweet', 'nice' or 'delicious' in the native language of the Likpe people in the Oti Region of Ghana.

Kamini Chocolate also has dairy-free vegan dark chocolate product (with inclusions: Coconut & ginger, Tigernuts & Almonds, Corn & Peanuts) and a cashew and white chocolate product. Other inclusions are offered, such as peanuts, coconut and coffee and flavours such as mint.

Kamini offers white label services and also customizes chocolates for private and corporate events such as birthdays, weddings, festive occasions, conferences & seminars. Mrs. Lucy Afari is the founder and CEO of Flexy Foods, and she started operations in 2017.

#### PRODUCTS

#### MILK CHOCOLATE

Contains 43% cocoa butter, cocoa liquor, sugar, and powdered milk. Available in 20g, 50g, 60g, 80g and 100g bars.

#### DARK WITH TIGER NUTS AND ALMONDS

Contains 70% cocoa butter, cocoa liquor, sugar with tigernut and roasted almond inclusions. Available in 20g, 50g, 60g, 80g and 100g bars.

#### WHITE CHOCOLATE WITH MINT

Contains cocoa butter, powdered milk, cane sugar with mint flavour. Available in 20g, 50g, 60g, 80g and 100g bars.

#### MILK CHOCOLATE WITH PEANUT

Contains 43% cocoa butter, cocoa liquor, powdered milk, sugar with oven roasted salted peanuts. Available in 20g, 50g, 60g, 80g and 100g bars. **Certification:** Ghana Food and Drugs Authority.

Representative: Lucy Afari Contact: +233 24 402 8622 E-mail: latetteh@gmail.com Social Media: kaminichocolate | Kamini Chocolate Website: www.kaminichocolate.com





# GABLIN FOODS LIMITED

Gablin Foods is a Ghanaian company that prides itself as Ghana's go-to choice for high-quality, delicious cocoa products. Gablin Foods started operations in Accra in 2005.

Mr. George Adjei Bekoe is the Founder and CEO of Gablin and the President of the Cocoa Value Addition Artisans Association of Ghana.

The Gablin Foods product line includes instant cocoa drink powder, natural cocoa powder, chocolate bars, cocoa husks and other cocoa derivatives. Gablin offers white labels, food processing and packaging services.

#### PRODUCTS

#### DARK CHOCOLATE

Contains 75% cocoa mass, cocoa butter and sugar. Available in 100g bars.

#### WHITE CHOCOLATE

Contains 20% cocoa mass, cocoa butter, and powdered milk and sugar. Available in 100g bars.

#### MILK CHOCOLATE

Contains 55% cocoa mass, cocoa butter, powdered milk, and sugar. Available in 100g bars.

NATURAL COCOA POWDER

100% natural cocoa powder.

Certification: Ghana Food and Drugs Authority.

Gablin also offers customization set ups for their instant cocoa powder drink for events/occasions such as conferences, weddings, birthdays and corporate events.

Representative: George Adjei- Bekoe Contact: +233 24 436 4040 E-mail: gablingh@gmail.com Social Media: gablinfoodsltd





# MI-COCOA (OHENE COCOA)

Mi- Cocoa (brand name: Ohene Cocoa) is a Ghanaian enterprise established in Accra in 2018. Dr Yao Mfodwo Manukure, consultant psychiatrist and sleep specialist, is the Founder and CEO.

Mi- Cocoa's focus is on healthy cocoa and its health benefits. All Mi- Cocoa products come from a single source: Its own cocoa farm in Oworam-Asamankese, in the Lower West Akim district of the Eastern Region of Ghana.

Mi- Cocoa's products range from cocoa husk tea, cocoa nibs, energy bars (available in cocoa, coconut, ginger and peanut inclusions), cocoa

#### PRODUCTS

#### PREMIUM COCOA NIBS

Made from thoroughly sundried cocoa beans crushed into smaller nib-sized pieces. Available in 100g, 200g, 500g boxes.

#### NATURAL CACAO ENERGY BAR

Contains sugar, cocoa nibs and other inclusions (cocoa, peanut, coconut and ginger). Available in 15g and 40g bars.

#### COCOA HUSK TEA

Loose leaf tea from the dried cocoa bean husk. Available in 75g, 250g and 500g pouches. **Certification:** Ghana Food and Drugs Authority.

crunch (available in cocoa, coconut, peanut, ginger inclusions), cocoa wine (red and white wine), cocoa candles and cocoa farm (ecotourism).

At the Ghana Cocoa Awards in 2019, Mi- Cocoa won the Artisanal Processing Company of the Year.

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# PLOT ENTERPRISE GHANA LIMITED

Plot Enterprise Ghana Limited (PEGL), is a womanowned Ghanaian cocoa processing company that operates in the Free Zone Enclave in the industrial area of the port city of Takoradi, in the Western Region of Ghana.

PEGL started operations in 2010. It undertakes cocoa processing, export of processed cocoa products and cocoa, and export of other agricultural products. PEGL processes raw cocoa beans into semi-finished products (natural cocoa liquor, natural cocoa butter

#### PRODUCTS

NATURAL COCOA LIQUOR 100% cocoa liquor NATURAL COCOA BUTTER 100% cocoa butter NATURAL COCOA CAKE 100% cocoa cake Certification: Ghana Food and Drugs Authority, UTZ, Fairtrade, BRC, FSSC 22000, Halal, Kosher, Rainforest Alliance, Organic.

and natural cocoa cake for export). PEGL customers include confectionery, bakery & biscuit firms, and others within the cocoa product supply chain.

# Conect with us.



ITC is pleased to enable cocoa producers and entrepreneurs in Ghana, and to help pave the way for new sustainable partnerships in the cocoa sector.

If you wish to learn more about ITC's inclusive agribusiness projects and understand how to collaborate with us, please reach out to:

#### ITC-Alliances for Action:

Federica Angelucci | fangelucci@intracen.org

#### NTFV Ghana:

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