

**2022 - 2023**



**NTF V ETHIOPIA**

**TECH IT & BPO  
EXPORTER DIRECTORY**





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## FOREWORD

The Ministry of Labor and Skills was established in September, 2021 to transform the national labor market and the skills development landscape of Ethiopia in general. The MoLS works to mobilize resources and innovative investments that support start-ups, enterprises and job creation programs and works to enable the training and education sector to produce qualified TVET graduates with skills and ethics that fits into the labor market. Furthermore, the ministry has taken on mandates previously assigned to the Jobs Creation Commission, the Ministry of Labor and Social Affairs, and the Federal Technical and Vocational Training Agency (TVET).

Sustainable job creation and youth employment are critical challenges that Ethiopia is facing today, as the Country aims to transition to a middle-income country by 2025. With about 2 million new entrants to the labor market every year, 49% of employed population being in subsistence employment, and ~70% of the population under 29 years old, a concentrated effort to grow current jobs, create new jobs, improve the quality of these jobs and the inclusiveness of the labor market are necessary. To this end, the MoLS has identified several areas of intervention for digital entrepreneurship in its Plan of Action from a Policy, Talent and Technology standpoint. These interventions are paving the way for a Digital Economy. Commendable progress has been made on building a startup ecosystem and encouraging digital entrepreneurship in Ethiopia.

Exporting services such as transport, tourism, financial and insurance service has been at the heart of Ethiopia's economy for decades and likewise the growing population is keen to explore exporting labor service by outsourcing to different sectors of the domestic and international market. This will contribute to the growth of the National Economy as well as broaden the job market by creating employment opportunities. As with the other NTF V project activities, the ministry appreciates this directory as it will contribute to the promotion of sector development and the creation of sustainable jobs in the field of digital technologies. The ministry also acknowledges the effort put forth by the NTF-V Ethiopia project, which is managed by the UN International Trade Center here, and it welcomes a robust and ongoing partnership.

**H.E Ato Nigussu Tilahun,**  
**State minister at the Ministry of Labor and Skills**  
**Ethiopia**





## FOREWORD

The government of Ethiopia (GoE) produces “Homegrown Economic Reform Agenda”, whereby the digital sector is identified as a source of growth. Consecutively, based on the “Homegrown Economy Reform Agenda” the “Digital Ethiopia 2025” is designed to build digital economy.

The Ministry of Innovation and Technology (MInT), with reference to the Science, Technology and Innovation policy (STI 2022, updated), is working with relevant stakeholders to promote export of digital products and services which have high impact on the Ethiopian economy.

While enabling the legal framework to attract investments in the areas of Science, Technology and Innovation, the Council of Ministers approved the Investment Incentive Regulation which puts various incentive mechanisms to attract more investment in the ICT sector.

The IT/ BPO sector in the country is has been vastly growing in the recent years and recognizing this growth and the impact in the growth of the country’s economy, the Government of Ethiopia (GoE) is working tirelessly to enable the operating environment of the ICT sector, IT enabled service/ BPO, data center services, and blockchain processes and other related services are expected to boost in Ethiopia. These technologies have enormous potential to contribute to the Digital Economy by increasing foreign currency, transfer of knowledge/technology, and creating jobs.

Support from organizations like the UN ITC through is NTF - V program is vital at this crucial time and efforts such as this BPO Directory which introduces different organizations from the country’s growing BPO industry is commendable. The ministry is open for a continued partnership with ICT and I highly believe that it will contribute to the ongoing efforts of the Government of Ethiopia.

**Belete Molla (PhD),  
Minister, Ministry of Innovation and Technology  
Ethiopia**



## FOREWORD

As part of their rightshoring strategies, Fortune 500's and multinationals have developed a knee-jerk reaction relocating their middle and back-office processes to India, the Philippines, Eastern Europe, North Africa, and Central America.

But as labor cost continues to rise in those parts of the world, some African countries are emerging as alternative destinations, especially due to labor cost arbitrage and the high availability of trainable talent.

Laurendeau & Associates (L&A) has been at the forefront of setting up a strategy for Ethiopia to become an offshoring hub and promote it globally as such.

Moreover, Outsourcing is an area that has the capacity to lift other related sectors such as Freelancing and the Gig economy. Hence, L&A proposed a FROG - Freelancing, Outsourcing, Gig- Economy strategy to the Ministry of Labor and Skills and in the process a FROG community was established.

Today, the community represents a whole ecosystem of companies interwoven and interlinked with each other.

The future of work is already here in Ethiopia, and it is expected to grow fast.

**Bernard Laurendeau,**  
**Managing Partner, Laurendeau & Associates**





## FOREWORD

On a quest to become the new global outsourcing destination, the private and public sectors of Ethiopia have made it a mission to create a hospitable environment for ICT and other outsourcing sectors. Business process outsourcing and promotion of IT-enabled services are one of the highest strategic priorities of the government.

Reliable internet, vast talent pool, timezone advantage against parallel markets, highly qualified youth and conducive policy are some of the reasons that make Ethiopia a contender to be the next African tech talent hub. Today here in Ethiopia, there are several companies that deal with this expanding sector as the international community has recently started seeing the value of outsourcing to Ethiopia.

The Ethiopian outsourcing association's primary goal is to promote Ethiopia as an outsourcing destination while working closely with policymakers to create an even more conducive environment for the outsourcing industry to thrive and create a national impact. Members of the association are pioneers in the industry, creating decent jobs for Ethiopian youth while serving the global market with diligence. With the country going through an immense digital transformation and the presence of outsourcing firms that has proven competencies in AI data training, software development, customer contact center, big data, content creation and more, there was never a better time to outsource to Ethiopia

**Wondwesen Zewdie,**  
**President: Ethiopian outsourcing association**



## FOREWORD

### Netherlands Trust Fund V - NTF V

The International Trade Centre's Netherlands Trust Fund V (NTF V) is a four-year partnership (July 2021- June 2025) signed by the Ministry of Foreign Affairs of The Netherlands and the International Trade Centre to support micro, small and medium-sized Enterprises (MSMEs) in the digital technologies and agribusiness sectors.

The programme includes both sectors in Ethiopia, Ghana, Senegal, and the digital technologies sector in a multi-country project in Benin, Cote d'Ivoire, Mali and Uganda. As with previous NTF programmes, NTF V will be jointly implemented with the Dutch Centre for the promotion of exports from developing countries (CBI). In Ethiopia, the NTF V Project aims at strengthening tech startups and IT & BPO MSMEs, and seeks to influence policy makers and regulators, Trade and Investment Support Institutions and private business support providers, as well as international private sector partners in creating a supportive environment for enterprises in the IT and IT Enabled Services sector.

In the digital technology sector, our trade-related technical support is three-fold:

At the policy level: we provide assistance in the development or improvement of public policies and sectoral regulations, with private-sector representatives

At the institutional level: we work with digital business associations and tech hubs to increase their sustainability and impact

At the start-up and MSME level: we develop market access and linkages, and build international competitiveness

[www.intracen.org](http://www.intracen.org)



International  
Trade  
Centre





## FOREWORD

### **The Ministry of Foreign Affairs of the Netherlands - Sustainable Economic Development Department**

The Ministry of Foreign Affairs of the Netherlands (MFA) promotes sustainable and inclusive economic growth in developing countries by helping to improve the business climate and stimulating enterprise. It also enhances sustainable trade with developing countries and supports the construction of good roads, ports and power supply systems. Trade unions, employers' organisations and farmers' cooperatives in developing countries receive support to improve the services they provide to their members. MFA helps local authorities to collect taxes effectively and transparently. It also provides finance for businesses in developing countries and supports Dutch companies that produce innovative solutions to local challenges.

**<https://www.government.nl/ministries/ministry-of-foreign-affairs>**



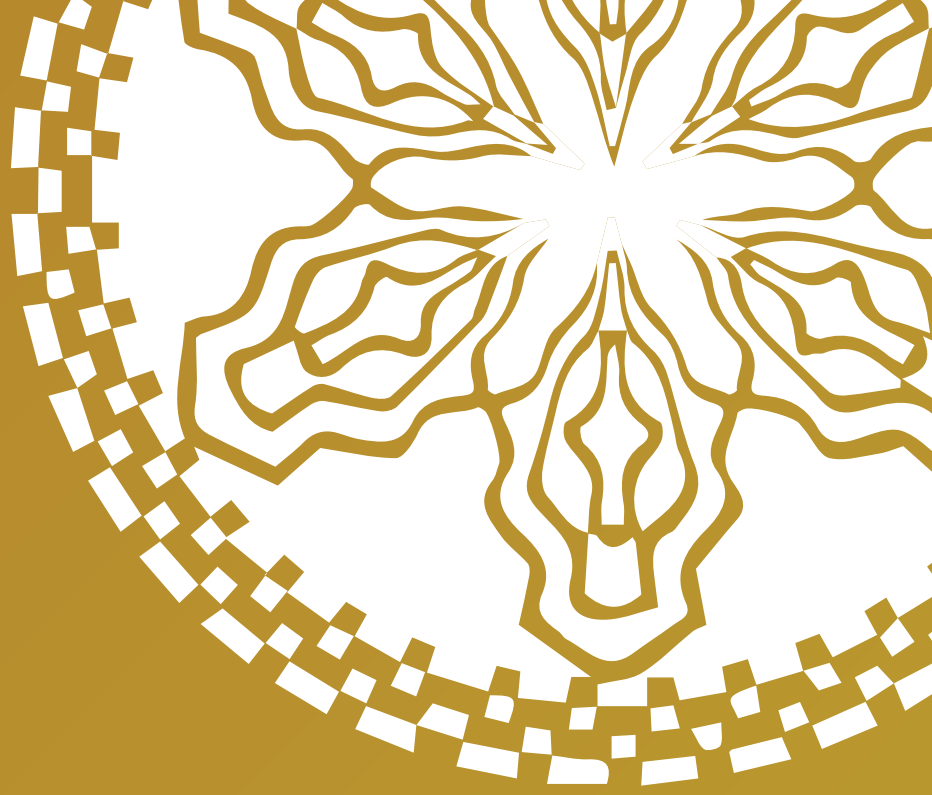
Ministry of Foreign Affairs of the  
Netherlands





# **GOLD COMPANIES**







## AFRICOM Technologies PLC

AFRICOM Technologies is one of the first ISO certified and leading IT solution and service providing companies. AFRICOM Technologies was established in 2004 by young entrepreneurs. The mission of the company is centered on the provision of innovative, cost effective and quality IT solutions and services. AFRICOM provides services in the areas of MIS consultancy, software development, Business Process Outsourcing (BPO), IT auditing and ecommerce. All business solutions are provided with appropriate Requirement study Business Process Mapping, Prototype, System design, development/customization, implementation and system support & maintenance services.

The general assembly and chief executive office of the company are mainly responsible to strategic direction and corporate development and business management. IT solutions and services are the core business or service layer of the company. Marketing and sales, HR development, general services and property management, finance and quality management system are supportive services layer in the company operation.



### Contact Information

**CEO/Director:** Baheru Zeyenu

**Business Contact Number:** +251116679207/14 or +251912501791

**Email:** baheruzz@gmail.com or info@africom.com.et

**Address:** ICT Park, Twins building A, Ground floor, Addis Ababa

**Website:** www.africom.com.et



### Company information

**Year of Establishment:** 2004

**Legal Status:** Private Ltd.

**Memberships:** Digital Transformation Ethiopia Association



### Human Resources

**Full-time staff:** 55

**Female Staff:** 25

**IT Staff:** 45

**Analysts:** 5

**Marketing & Sales:** 1





## Expertise & Competencies

**Areas of Expertise:** Customized Software Development, Business Process Outsourcing (BPO), voice (e.g. call centre), non-voice (e.g. data entry)

**Sector Priorities:** Government (civil, military) Agriculture & Environment, Social Protection

**Languages & Tools:** NET core, Python, Java / J2EE, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel....), DBMS (MySQL, MsSql, Mondo DB, PostgresSql, Oracle...), Cloud Computing (AWS, Azure, Google Cloud...)

**Certifications:** ISO 9001, Microsoft certified



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 233

**Connectivity Facilities:** Fibre, Wireless Broadband (Wimax) Collocation of servers @ Wingu Data center



## Financial Information

**Sales Revenue in 2021 (USD):** 465,906

**Does the company Export:** Yes

**Year(s) of Export Experience :** 5

**Export Destinations:** USA, Finland, Netherlands and Kenya





## Alpha IT Solution

Alpha IT solution is a technology focused, software, website and e-commerce design and development company based in Addis Ababa, Ethiopia.



### Contact Information

**CEO/Director:** Dawit Kasso

**Business Contact Number:** +251912254156

**Email:** [info@alphaitsolution.com](mailto:info@alphaitsolution.com)

**Address:** Yeka Sub city, W 12, Addis Ababa

**Website:** [www.alphaitsolution.com](http://www.alphaitsolution.com)

**Social Media:** [www.linkedin.com/in/alphaitsol/](https://www.linkedin.com/in/alphaitsol/)

[www.facebook.com/AlphaITsol](https://www.facebook.com/AlphaITsol)

[www.instagram.com/alphaitsol/](https://www.instagram.com/alphaitsol/)

[www.twitter.com/alphaitsol](https://www.twitter.com/alphaitsol)

[www.youtube.com/channel/](https://www.youtube.com/channel/UCaQLLOyas0FA6AyZc5A9PEQ)

[UCaQLLOyas0FA6AyZc5A9PEQ](https://www.youtube.com/channel/UCaQLLOyas0FA6AyZc5A9PEQ)



### Company information

**Year of Establishment:** 2021

**Legal Status:** Sole Proprietorship

**Memberships:** Ministry of Innovation and Technology



### Human Resources

**Full-time staff:** 2

**Female Staff:** 4

**IT Staff:** 6

**Analysts:** 2

**Marketing & Sales:** 2





## Expertise & Competencies

**Areas of Expertise:** Software design and development, Web Applications, Website design including e-commerce websites

**Sector Priorities:** Fashion & Retail/Wholesale/Distribution, Port, Logistics & Transport, Export companies, Education, Agriculture, Healthcare, Tourism and Manufacturing.

**Languages & Tools:** Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...)

**Certifications:** ISO 9001, Six Sigma Businesses, Oracle certified, CISCO, LINUX +



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 12

**Connectivity Facilities:** Wireless Broadband (Wimax), 4G LTE



## Financial Information

**Sales Revenue in 2021(USD):** 8,000

**Does the company Export:** No







## eHealth IT Services PLC (Orbit Health)

Orbit Health is a digital health company based in Ethiopia that started operating (2016) with the vision of enabling transformation in healthcare access and delivery in Africa through innovative, efficient, affordable, and scalable solutions. Through its tenure, Orbit Health has developed several digital health solutions such as; Electronic Health Record (EHR), that helps manage patient medical information and administrative work to assure evidence based decision making and continuity of care is possible;

- O-Pharma, a drug management system with inventory and finance management, and others under development,
- O-Health, a virtual healthcare platform that allows patients to choose their care provider and receive physical and virtual consultation;
- O-Wallet, a digital a healthcare finance management platform that can store, receive, transact, and request money for medical treatment and related expenses.



### Contact Information

**COO/Director:** Girum Assefa

**Business Contact Number:** +251911519123

**Email:** girum@orbithealth.co

**Address:** Addis Ababa, Ethiopia, Djibouti Street, Bole Sub city, Woreda 03, Wintar Building 3rd Floor

**Website:** <https://orbithealth.co/>

**Social Media:**

[https://twitter.com/Orbithealth\\_co](https://twitter.com/Orbithealth_co)

<https://www.facebook.com/orbithealth.co>

<https://www.linkedin.com/company/orbithealth>

<https://t.me/OrbitHealth>



### Company information

**Year of Establishment:** 2016

**Legal Status:** Private Ltd.

**Memberships:** ICTET



### Human Resources

**Full-time staff:** 27

**Female Staff:** 18

**IT Staff:** 12

**Analysts:** 5

**Marketing & Sales:** 6





## Expertise & Competencies

**Areas of Expertise:** Customized Software Development, Web Applications

**Sector Priorities:** Medical, Health Care & Pharmaceuticals

**Languages & Tools:** Java / J2EE, Flutter, Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...), NOD JS ,Vue JS,

**Certifications:** No certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 220

**Connectivity Facilities:** Fibre, Mobile Internet (3G or more), Wireless Broadband (Wimax)



## Financial Information

**Sales Revenue in 2021 (USD):** NA

**Does the company Export:** No





# eTech

Ethical, Ethiopian, End-To-End

## eTech S.C

eTech is an end-to-end ICT solutions provision company set up by highly skilled technical and business professionals from around the world. These diverse experience skills make eTech uniquely equipped to be a leading participant in the technology accelerated transformation Ethiopia has envisioned.



### Contact Information

**CEO/Director:** Shemlis Gebremedhin

**Business Contact Number:** +251911303257

**Email:** [shimelis.g@etechsc.com](mailto:shimelis.g@etechsc.com)

**Address:** Bole, Addis Ababa, Ethiopia

**Website:** [www.etechsc.com](http://www.etechsc.com)

**Social Media:**

<http://linkedin.com/company/etechsc>,

<https://t.me/eTechsharecompany> ,

<https://www.facebook.com/etechsharecompany>

<https://twitter.com/CEtech>



### Company information

**Year of Establishment:** 2020

**Legal Status:** Share Company

**Memberships:** ICT ET: Information  
Communication Technology-Ethiopia



### Human Resources

**Full-time staff:** 42

**Female Staff:** 12

**IT Staff:** 27

**Analysts:** 5

**Marketing & Sales:** 4





## Expertise & Competencies

**Areas of Expertise:** Software Development, Web Applications, Mobile Applications, FinTech & Ecommerce, Cyber Security, Telecom & Infrastructure, Digital Innovation Hub

**Sector Priorities:** Finance, Banking & Insurance, Medical, Health Care & Pharmaceuticals, Agriculture

**Languages & Tools:** Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel....), DBMS (MySQL, MsSql, NO SQL, PostgresSql, Oracle...)

**Certifications:** Microsoft certified, CISCO



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 487.47

**Connectivity Facilities:** Fibre



## Financial Information

**Sales Revenue in 2021 (USD):** 348,424

**Does the company Export:** No





## Excellerent Technology Solutions – Ethiopia

Excellerent is a global IT services company headquartered in Pittsburgh, PA with delivery centers in USA, Ethiopia, and India. Founded in May 2019, Excellerent has grown organically every year since its inception and now has over 280 employees and 30+ Fortune 500 clients. Excellerent opened its first office in May, 2019 by obtaining an Investment Permit from the Ethiopian Investment Commission (EIC). As of April, 2021, Excellerent obtained a Trade License with a capital of 1,186,290 USD. It then opened another branch in July, 2021. These offices are operating as a Delivery Center to provide Software Development & BPO related services to customers based in the United States, Europe market and as of late open doors to local market.



### Contact Information

**CEO/Director:** Mr. Orne Bey/Mr. Melaku Beshah

**Business Contact Number:** +251911376558

**Email:** mbeshah@excellerentsolutions.com

**Address:** Bole Road, Next to Getu Commercial Center, Addis Ababa, Ethiopia

**Website:** [www.excellerentsolutions.com](http://www.excellerentsolutions.com)

**Social Media:** <https://www.linkedin.com/company/excellerent-technology-solutions-inc-/>



### Company information

**Year of Establishment:** 2019

**Legal Status:** Private LTD

**Memberships:** ICT-ET & EC



### Human Resources

**Full-time staff:** 285

**Female Staff:** 55 & 8 contractual

**IT Staff:** 230 & 23 contractual

**Analysts:** 1

**Marketing & Sales:** 1 permanent and 1 contractual





## Expertise & Competencies

**Areas of Expertise:** AI, Architecture, DevOps, Product Development, QA, UX/UI

**Sector Priorities:** FinTech, NGO, Robotics, Data Engineering

**Languages & Tools:** NET, DBA, Java, PHP, Python, Angular, ReactJS/Native, Vue.js, Tableau, Unity, Xamarin, Python, C / C++, Java / J2EE, Flutter, Open-source CMS (Drupal, WordPress, Typo3, Magento, Presta shop, Joomla...), Front-end framework (Php, JavaScript, Python, Bootstrap, Ajax, MVC...), Back-end framework (ASP. Net C#, Django, Ruby on Rails, Laravel....), DBMS (MySql, MsSql, NO SQL, PostgreSQL, Oracle...), Cloud Computing (AWS, Google Cloud...)



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 2000

**Connectivity Facilities:** Tele

Fiber Uplink and GPON

D-Link Access Switch and

Gigabit Switch's

Cisco Maraki Access Point

UTP Cabling LAN Infrastructure

with node, Rack and Trip Lite

Patch panel

Canon Printer



## Financial Information

**Does the company Export:** Yes

**Year(s) of Export Experience:** 3

**Export Destinations:** USA, Belgium, Canada







## IE Network Solutions PLC

IE Network solutions is an organization based in Addis Ababa, Ethiopia that has been involved in areas ranging from enterprise network services and business automation intelligence to smart infrastructure and cloud services. We are an institution known for choosing to shine through difficult situations through hard work, competence, consistency, and integrity rather than sniffing for shortcuts. We lead the market by creating a disciplined culture that is guaranteed to eventually elevate the work ethic of our society and the overall technological development of Ethiopia. After all, our Mission Statement is “Change the life of Africa via disciplined work culture”.



### Contact Information

**CEO/Director:** Meried Bekele

**Business Contact Number:** +251115570543

**Email:** [ceo@ienetworksolutions.com](mailto:ceo@ienetworksolutions.com)

**Address:** Addis Ababa / Haya Hulet / 7th floor 22 Festivl Bldg

**Website:** [www.ienetworksolutions.com](http://www.ienetworksolutions.com)

**Social Media:**

<https://www.facebook.com/ienetworksolutions>

[https://twitter.com/IE\\_Networks](https://twitter.com/IE_Networks)

<https://www.linkedin.com/company/ie-network-solutions/>

[https://www.instagram.com/ie\\_net.works/](https://www.instagram.com/ie_net.works/)

<https://www.youtube.com/channel/UC8pHfh5vxXvpXnJ4CZrbSpQ>



### Company information

**Year of Establishment:** 2008

**Legal Status:** Private Ltd.

**Memberships:** NA



### Human Resources

**Full-time staff:** 120

**Female Staff:** 38

**IT Staff:** 78

**Analysts:**

**Marketing & Sales:** 13





## Expertise & Competencies

**Areas of Expertise:** Cloud Solutions, including video conferencing, teleworking solutions, System Integration

**Sector Priorities:** Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors), Education

**Languages & Tools:** Java / J2EE, Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** Microsoft certified, Oracle certified, CISCO, COMPTIA, LINUX +



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 772

**Connectivity Facilities:** Fibre



## Financial Information

**Sales Revenue in 2021 (USD):** 3,959,822

**Does the company Export:** No





## R&D Entrepreneurship & Outsourcing Center

A daughter company of the Dutch-based firm RBD Consultancy, R&D is a purpose-driven company; on a mission to construct next-generation enterprises with unrivaled efficiencies by providing highly refined business solutions customised to each client. We are a conglomerate corporation providing our clients with offshore outsourcing, entrepreneurship acceleration, talent development, and responsible business strategies. R&D is made up of visionary experts with decades of combined experience in critical processes such as management, communication, information technology, strategy, finance and human resources.



### Contact Information

**CEO/Director:** Rahel Boon-Dejene

**Business Contact Number:** +251 11 557 7382

**Email:** rahel@randdethiopia.com

**Address:** P.O.Box 41583, Addis Ababa

**Website:** www.randdethiopia.com

**Social Media:**

<https://www.facebook.com/Randdethiopia/>

<https://www.linkedin.com/company/34220418/admin/>

[https://www.instagram.com/randd\\_group/](https://www.instagram.com/randd_group/)



### Company information

**Year of Establishment:** 2011

**Legal Status:** Private Ltd.

**Memberships:** ICT Et, EUBF, ENLBA,  
Ethiopian Chamber of Commerce



### Human Resources

**Full-time staff:** 20

**Female Staff:** 25

**IT Staff:** 12

**Analysts:** 10

**Marketing & Sales:** 4





## Expertise & Competencies

**Areas of Expertise:** Website design including e-commerce websites, Big Data, Business Intelligence & Artificial Intelligence, AI training data, content management

**Sector Priorities:** IT

**Languages & Tools:** Java / J2EE, Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel....)

**Certifications:** NA



## Infrastructure & Equipment

**Office Space (in sqm²):** 341

**Connectivity Facilities:** Fibre, Mobile Internet (3G or more), Wireless Broadband (Wimax)



## Financial Information

**Sales Revenue in 2021 (USD):** 1,600,000

**Does the company Export:** Yes

**Year(s) of Export Experience :** 10

**Export Destinations:** The Netherlands





ZALATECH

## ZalaTech PLC

ZalaTech has introduced all its website, ERP, and software services on Software-as-a-Service (SaaS) to be in tune with the latest updates and development in the world of technology together with meeting the expectations of our customers. We offer a wide range of IT Solutions like ERP, Bulk SMS Software, Custom Software, and website solutions that help organizations improve their operational efficiency.

Besides IT solutions we have problem-solving software's

1. Supply chain agriculture product traceability software, the ability to maintain an unbroken record of a crop/vegetables as it moves through the agricultural production and distribution system.
2. Bulk SMS Software, to provide agriculture tips and education for smallholder farmers that are located in remote areas.



### Contact Information

**CEO/Director:** Amha Wondimu

**Business Contact Number:** +251911645867

**Email:** amha@zalatechs.com

**Address:** Tropical Mall 8th Floor, Next To Ramada Hotel, Bole Sub City, Airport Rd, Addis Ababa | Ethiopia

**Website:** www.zalatechs.com

**Social Media:** <https://www.linkedin.com/company/zalatech/> <https://www.facebook.com/ZalaTec>



### Company information

**Year of Establishment:** 2020

**Legal Status:** Private Ltd

**Memberships:** GIZ, IFC, World Bank and SNV



### Human Resources

**Full-time staff:** 8 (2 Male Contracted Based)

**Female Staff:** 4 (2 Contract Based)

**IT Staff:** 3

**Analysts:** 1

**Marketing & Sales:** 0





## Expertise & Competencies

**Areas of Expertise:** ERP, Agritech & Foodtech, Web Portal, Retail & E-commerce

**Sector Priorities:** Agriculture & Environment, Non-Profit (International organizations, NGOs, Donors), Telecommunications, Manufacturing

**Languages & Tools:**

**Certifications:**



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** NA

**Connectivity Facilities:** Wireless broadband



## Financial Information

**Sales Revenue in 2021(USD):** 23,400

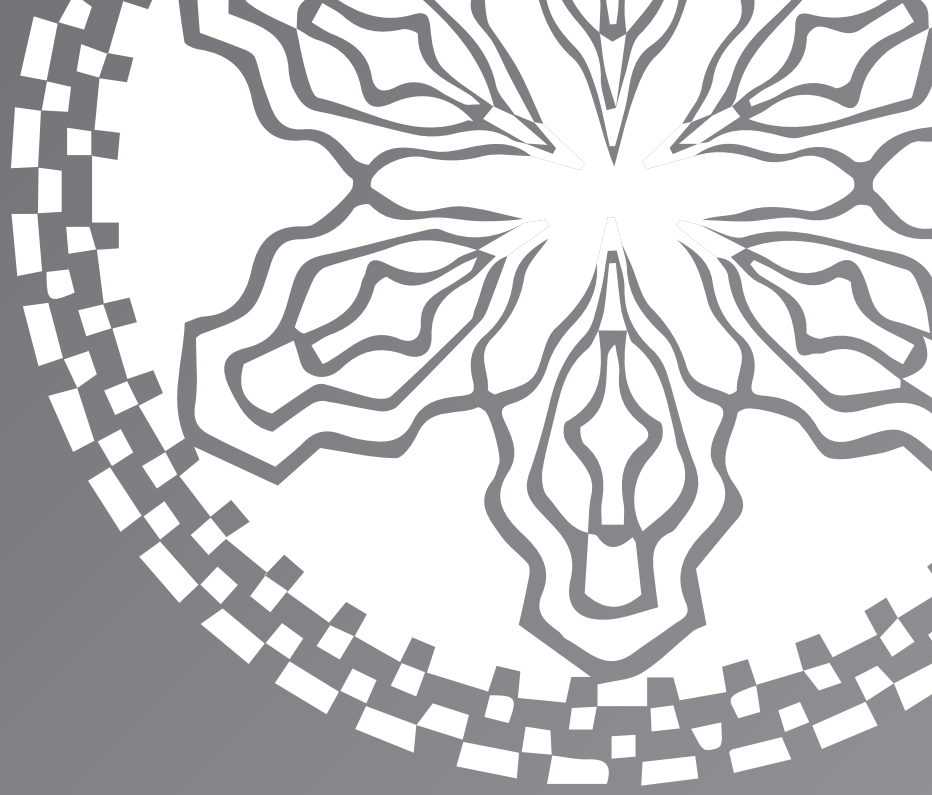
**Does the company Export:** Yes

**Year(s) of Export Experience:** 2.5

**Export Destinations:** Europe and Africa



# **SILVER COMPANIES**







# ARISE

TECHNOLOGY

## Arise Technology

Arise Technology was founded by a young visionary who partnered with his friends with similar ambition to change the tech area in Ethiopia. Arise envisions to transform the technological landscape of Ethiopia. We thrive to integrate software developments and different technological advancements in the operations and day-to-day lives of firms, companies, enterprises, NGOs, small businesses, etc. In making this happen, we intend to make our nation's firms and companies competitive nationally, continentally, and globally at large. It's our strong wish, desire, and conviction for our nation to ARISE in this area of development!



### Contact Information

**CEO/Director:** Dagmawi Tilahun

**Business Contact Number:** +251 941562288

**Email:** dagmawi.tilahun100@gmail.com

**Address:** Sarbet, Addis Ababa, Ethiopia

**Website:** [https://instagram.com/arisetechs?utm\\_medium=copy\\_link](https://instagram.com/arisetechs?utm_medium=copy_link)  
<https://www.linkedin.com/company/arisetechs/>  
<https://www.facebook.com/arisetechs/>



### Company information

**Year of Establishment:** 2021

**Legal Status:** Private Ltd.

**Memberships:** NA



### Human Resources

**Full-time staff:** 4

**Female Staff:** 3

**IT Staff:** 4

**Analysts:** 2

**Marketing & Sales:** 2



## Expertise & Competencies

**Areas of Expertise:** Customized software development, Website design including e-commerce websites, digitised QR code menus for eateries and hotels, ERP softwares for construction companies

**Sector Priorities:** Hospitality Industries (Eateries & hotels), Non-Profit (International organizations, NGOs, Donors), Education, Construction & Engineering

**Languages & Tools:** Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** No certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 20

**Connectivity Facilities:** Mobile Internet



## Financial Information

**Sales Revenue in 2021 (USD):** 6600

**Does the company Export:** No







## BeSingularity

BeSingularity is a sales and distribution company that provides a 5-day sales training programme for job seekers, after which they are matched with a company. So far, BeSingularity has trained over 4500 youth, 2500 of which have been placed in 250 businesses. 65% of employed youth have been women.

BeSingularity started a sales outsourcing service for Fintech, Technology, and Banking and Telecom companies. In 5 years we plan to create the biggest sales and distribution channel in East Africa, with over 5000 sales representatives and 10 000 trainees deployed to different businesses. We aim to serve large clients in telecom, banking, and technology service companies, and to reach a valuation of USD 1 million.



### Contact Information

**CEO/Director:** Beza Ayalew  
**Business Contact Number:** +251913176394  
**Email:** Sharew.beza@gmail.com  
**Address:** 4Kilo, Addis Ababa, Ethiopia  
**Website:** [www.besingularity.com](http://www.besingularity.com)  
**Social Media:** <https://www.linkedin.com/besingularity>, <https://www.facebook.com/pages/category/Business-Consultant/BeSingularity-102975532140035/>



### Company information

**Year of Establishment:** 2021  
**Legal Status:** Sole Proprietorship  
**Memberships:** Member of Ethiopian Digital Transformation Association



### Human Resources

**Full-time staff:** 18  
**Female Staff:** 16  
**IT Staff:** 1  
**Analysts:** 1  
**Marketing & Sales:** 14





## Expertise & Competencies

**Areas of Expertise:** Sales and distribution network service for business

**Sector Priorities:** Fintech, E-commerce, E-service, Bank, Telecom and Technology

**Certifications:** Innovative Start-ups award 2022, African youth SDG's



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 100

**Connectivity Facilities:** ADSL, Mobile Internet (3G or more), Wireless Broadband (Wimax)



## Financial Information

**Sales Revenue in 2021 (USD):** 10,000

**Does the company Export:** No







## Elihu IT Solutions

Elihu IT Solutions has been formed by a group of professionals that have wide exposure in Information Technology. We are focusing exclusively on high quality and cost-effective software development and implementation services. Elihu IT Solutions is currently doing business with government and private businesses in large corporate sectors. Elihu IT Solutions has been working in hotel and industries, schools, colleges and universities as well.



### Contact Information

**CEO/Director:** Alehegn Tefera

**Business Contact Number:** +251924181462

**Email:** alehegntefera@gmail.com

**Address:** 4 Kilo, Addis Ababa

**Website:** [www.elihutech.com](http://www.elihutech.com)

**Social Media:** [www.facebook.com/elihuitsolutions/](https://www.facebook.com/elihuitsolutions/)



### Company information

**Year of Establishment:** 2018

**Legal Status:** Partnership

**Memberships:** NA



### Human Resources

**Full-time staff:** 5

**Female Staff:** 2

**IT Staff:** 10

**Analysts:** 5

**Marketing & Sales:** 2





## Expertise & Competences

**Areas of Expertise:** Mobile services and applications development, Cloud Solutions, including video conferencing, teleworking solutions, Customized Software Development, Web Applications, Website design including e-commerce websites, Graphics Design/Image Processing, Big Data, Business Intelligence & Artificial Intelligence, Business Process Outsourcing (BPO), voice (e.g. call centre), non voice (e.g. data entry), System Integration, Gaming & Animation, Embedded Software Development

**Sector Priorities:** Government (civil, military) - local, national, Textile, Garments & Manufacturing, Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Education, Telecommunications, Utility & energy, Tourism & travel, Port, Logistics & Transport, Construction & Engineering, Social Networking, Media & Entertainment

**Languages & Tools:** Python, C / C++, Java / J2EE, R, Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** ISO 9001, ISO 27001, ISO 20000, ISO 14001, COBIT, CMMI Level 3, CMMI (above level 3), Microsoft certified, Oracle certified, Sun certified, CSM (Certified Scrum Master), CISCO, LINUX +



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 40

**Connectivity Facilities:** ADSL, Fibre, Mobile Internet (3G or more), V-Sat, Wireless Broadband (Wimax)



## Financial Information

**Sales Revenue in 2021 (USD):** 10,000

**Does the company Export:** No







# reboot CONSULT

## Reboot Consult PLC

We design websites, develop web and mobile applications, and put strategies for innovative marketing to help brands excel in digital culture.



### Contact Information

**CEO/Director:** Nahom Endale

**Business Contact Number:** +251910302822

**Email:** nahod14@gmail.com

**Address:** Ethiopia, Addis Ababa, Bole, W08

**Website:** [www.rebootconsult.com](http://www.rebootconsult.com)

**Social Media:**

[www.facebook.com/rebootconsult/](https://www.facebook.com/rebootconsult/)

[www.twitter.com/rebootconsult](https://www.twitter.com/rebootconsult)

[www.instagram.com/reboot\\_consult/](https://www.instagram.com/reboot_consult/)

[www.linkedin.com/company/rebootconsult/](https://www.linkedin.com/company/rebootconsult/)



### Company information

**Year of Establishment:** 2019

**Legal Status:** Private Ltd.

**Memberships:** NA



### Human Resources

**Full-time staff:** 4

**Female Staff:** 2

**IT Staff:** 6

**Analysts:** 1

**Marketing & Sales:** 1





## Expertise & Competencies

**Areas of Expertise:** Web Applications, Website design including e-commerce websites

**Sector Priorities:** Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors)

**Languages & Tools:** Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel....), DBMS (MySQL, MsSql, NO SQL, PostgresSql, Oracle...)

**Certifications:** No certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 35

**Connectivity Facilities:** ADSL



## Financial Information

**Sales Revenue in 2021 (USD):** 30,000

**Does the company Export:** No



## WideTech IT Solution PLC

Our company always tries to create significant value and productivity gains for clients by providing quality solutions to various business functions. We bring experience in Information Technology, customer service, and global operations by combining our strategic thinking with the best in Technology, People, and Processes. We believe that our innovation, creativity, and competence are the keys to long-term success. We started with the mission is to create a direct link between vendors and end-users by bringing simplicity to the B2B and B2C market in Ethiopia.



### Contact Information

**CEO/Director:** Emran Abdulkadim Imran  
**Business Contact Number:** +251912600247  
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**Address:** Lideta Liberia St. Flintstone mall, 5th floor, Office No 544, Addis Ababa, Ethiopia  
**Website:** [www.witsoln.com](http://www.witsoln.com)  
**Social Media:**  
[www.facebook.com/ikedim/](https://www.facebook.com/ikedim/)  
[www.instagram.com/ikedim/](https://www.instagram.com/ikedim/)  
[www.linkedin.com/in/ikedim/](https://www.linkedin.com/in/ikedim/)



### Company information

**Year of Establishment:** 2019  
**Legal Status:** Public Limited Company (PLC)  
**Memberships:** Chamber of Commerce



### Human Resources

**Full-time staff:** 4  
**Female Staff:** 13  
**IT Staff:** 5  
**Analysts:** 2  
**Marketing & Sales:** 17





## Expertise & Competencies

**Areas of Expertise:** Web Applications, Website design including e-commerce websites

**Sector Priorities:** Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/ Distribution, Social Networking

**Languages & Tools:** Flutter, Open source CMS (Drupal, WordPress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (PHP, Javascript, Python...)

**Certifications:** Microsoft certified, CISCO, LINUX +, Machine learning engineering and Data engineering, Cyber Security, and various certifications



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 32

**Connectivity Facilities:** 4G LTE



## Financial Information

**Sales Revenue in 2021 (USD):** 12,000

**Does the company Export:** No





**zowi**tech

## Zowi Tech

We provide a full spectrum of facilities for Software Development. We help companies accelerate digital transformation and unlock more value, from efficient video distribution solutions to fully featured eCommerce portals to custom healthcare apps to cutting-edge adtech platforms.



### Contact Information

**CEO/Director:** Abenezer Bekele

**Business Contact Number:** +251932118929

**Email:** abenezer.bm@gmail.com

**Address:** 707 , Helzer Building , Bole medhanyalem , Addis ababa ,Ethiopia

**Website:** [www.zowitech.com](http://www.zowitech.com)

**Social Media:** <https://www.linkedin.com/company/zowi-tech/?viewAsMember=true> ,  
<https://www.facebook.com/ZowiTechOfficial/>



### Company information

**Year of Establishment:** 2017

**Legal Status:** Partnership

**Memberships:** NA



### Human Resources

**Full-time staff:** 13

**Female Staff:** 7

**IT Staff:** 11

**Analysts:** 3

**Marketing & Sales:** 3





## Expertise & Competencies

**Areas of Expertise:** Mobile services and applications development, Cloud Solutions, including video conferencing, teleworking solutions, Customized Software Development, Web Applications, Website design including e-commerce websites, System Integration

**Sector Priorities:** Finance, Banking & Insurance, Medical, Health Care & Pharmaceuticals, Telecommunications, Port, Logistics & Transport, Social Networking

**Languages & Tools:** Python, Java / J2EE, Flutter, Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySQL, MsSql, NO SQL, PostgresSql, Oracle...), Cloud Computing (AWS, Google Cloud...), GO ,VUE and Laravel

**Certifications:** Oracle certified, CISCO, PCI SSS certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 75

**Connectivity Facilities:** Fibre, Mobile Internet (3G or more), we use mobile data as a backup

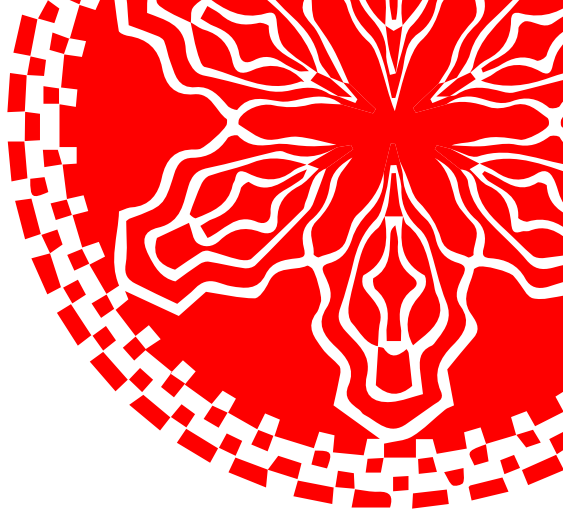


## Finacial Information

**Sales Revenue in 2021(USD):** 40,000

**Does the company Export:** Yes

**Year(s) of Export Experience:** 1







# Africa

Africa's Information Services Solution

## Infomoby / Africa118

Africa 118 was founded in 2010 to solve a critical information gap: 85% of mobile customers surveyed in a major African city claimed to have difficulty finding accurate information for the local businesses and services they were looking for. Furthermore, less than 5% of the businesses we surveyed had any online presence making it difficult for them to be found. We have developed world-class solutions for both consumers and local businesses to solve these problems.



### Contact Information

**CEO/Director:** Ezana Raswork

**Business Contact Number:** +251900301005

**Email:** eraswork@africa118.com

**Address:** Queen Elizabeth Street, Addis Ababa

**Website:** [www.africa118.com](http://www.africa118.com)

**Social Media:** [https://www.linkedin.com/](https://www.linkedin.com/company/africa-118-inc./mycompany/)

[company/africa-118-inc./mycompany/](https://www.facebook.com/Africa118-103182066534731/)

[https://www.facebook.com/](https://www.facebook.com/Africa118-103182066534731/)

[Africa118-103182066534731/](https://www.facebook.com/Africa118-103182066534731/)



### Company information

**Year of Establishment:** 2010

**Legal Status:** Private Ltd.

**Memberships:** BPO Association Ethiopia



### Human Resources

**Full-time staff:** 180

**Female Staff:** 120

**IT Staff:** 30

**Analysts:** 20

**Marketing & Sales:** 10





## Expertise & Competencies

**Areas of Expertise:** Cloud Solutions, including video conferencing, teleworking solutions, Customized Software Development, Web Applications, Website design including e-commerce websites, Graphics Design/Image Processing, Big Data, Business Intelligence & Artificial Intelligence, Business Process Outsourcing (BPO), voice (e.g. call centre), non voice (e.g. data entry)

**Sector priorities:** Agriculture & Environment, Fashion & Retail/ Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Education, Telecommunications, Real estate, Tourism & travel, Construction & Engineering

**Languages & Tools:** Python, C / C++, Java / J2EE, R, Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** No certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):**

**Connectivity Facilities:** Fibre,  
Mobile Internet (3G or more)



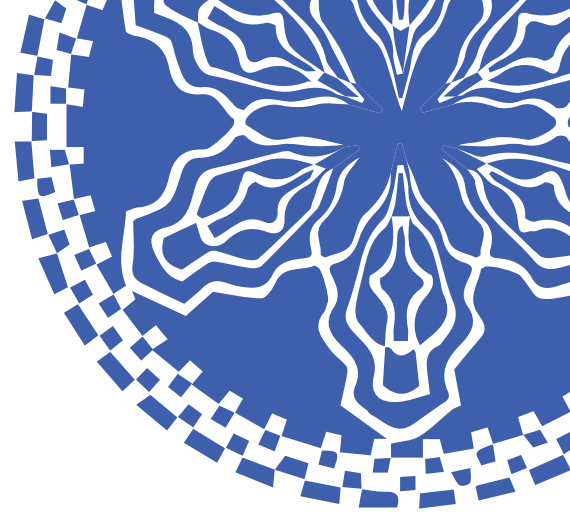
## Financial Information

**Sales Revenue in 2021 (USD):** 82,000

**Does the company Export:** Yes

**Year(s) of Export Experience:** 6

**Export Destinations:** Mainly to other African markets  
- but has also supported global clients in their website development.





## Brana Software Solution PLC

We are a team of young, visionary, innovative, and creative software professionals focusing and specializing in system automation, online payment processing, web technology solutions, and application development. We deliver quality products to our customers.



### Contact Information

**CEO/Director:** Atalay Tilahun

**Business Contact Number:** +251944112212

**Email:** atalay@branass.com

**Address:** Kelifa Building, Piassa, Addis Ababa

**Website:** <https://branass.com>

**Social Media:**

<https://www.facebook.com/BrannaTech>

<https://t.me/BranaTech>



### Company information

**Year of Establishment:** 2020

**Legal Status:** Private Ltd.

**Memberships:** Ethiopian Fintech Association



### Human Resources

**Full-time staff:** 2

**Female Staff:** 4

**IT Staff:** 4

**Analysts:** 2

**Marketing & Sales:** 1





## Expertise & Competencies

**Areas of Expertise:** Fintech, Online Payment, e-commerce, System Integration, Automation, Data Analysis

**Sector Priorities:** Finance, Banking & Insurance, Non-Profit (International organizations, NGOs, Donors), Telecommunications

**Languages & Tools:** Flutter, Front-end framework (Vue js, React Js, Flutter, Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back-end framework (ASP.Net C#, Django, Ruby on Rails, Laravel....), DBMS (MySQL, MsSql, NO SQL, PostgreSQL, Oracle...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** Microsoft certified, CISCO



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** 30

**Connectivity Facilities:** Mobile Internet (3G or more)



## Financial Information

**Sales Revenue in 2021 (USD):** 3,828

**Does the company Export:** No





## Dunyatech Technology PLC

Our app YENEPROPERTY is a simple rental property management app that helps any commercial building owner to control their income, lease expiry reminder and manage their tenants easily through their mobile devices or via a web version on a PC.

**Detailed info on the app:** [https://dunyatech.com/yene\\_property.html](https://dunyatech.com/yene_property.html)

**App download link:** <https://dunyatech.com/app.html?query=pms>



### Contact Information

**CEO/Director:** Ferid Mohammed

**Business Contact Number:** +251911273764

**Email:** [salimabyssinia@gmail.com](mailto:salimabyssinia@gmail.com)

**Address:** Torhailoch, Addis Ababa, Ethiopia

**Website:** [www.dunyatech.com](http://www.dunyatech.com)

**Social Media:** Facebook: <https://www.facebook.com/yeneproperty/>

Instagram: <https://instagram.com/yeneproperty?igshid=YmMyMTA2M2Y=>



### Company information

**Year of Establishment:** 2020

**Legal Status:** Private Ltd.

**Memberships:** NA



### Human Resources

**Full-time staff:** 3

**Freelancers:** 3

**Female Staff:** 3

**IT Staff:** 0

**Analysts:** 0

**Marketing & Sales:** 0





## Expertise & Competencies

**Areas of Expertise:** Rental Property Management App

**Sector Priorities:** Any rental building including commercial and residential properties

**Certifications:** No certification



## Infrastructure & Equipment

**Office Space (in sqm<sup>2</sup>):** NA

**Connectivity Facilities:** NA



## Financial Information

**Sales Revenue in 2021 (USD):** 2,000

**Does the company Export:** No



To know more about the NTF V Ethiopia Tech project, please visit the website at this [link](#)

## **CONTACTS**

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Adore Addis, Bole Atlas, Addis Ababa



