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IT products and services as well as IT-enabled services form an important part of Uganda’s export diversification. With the impact of COVID-19, IT & ITES services have greatly grown worldwide because everything has gone online.

Digital trade in services is one of the key items that has the highest revenue and is still growing because it has made it easy for businesses to transact. Uganda Export Promotion Board is working closely with other Ministries, Departments and Agencies (MDAs), local stakeholders and the International Trade Centre (ITC) through the NTF IV and now the NTF V FastTrack Tech Programme to continue promoting IT services exports.

The future of these services exports is big and important.

The Alliance for Trade in Information Technology and Services (ATIS) is a Trade & Investment Support Institution (TISI) established in 2017 in Uganda. The ATIS mission is a commitment to its members to organize and give them access to international and public sector markets.

The ATIS facilitates the members to become more competitive in the international market by facilitating information, capacity building, partnerships and trade. Member companies are modelled, facilitated and synchronized to enable them win, execute and manage international contracts both as a team and as individual companies. ATIS, working with key partners, is promoting Uganda as a Tech Destination under the Drive Tech Pearl.

The development of the national brand TECH PEARL with the support from NTF-IV was a monumental milestone for the sector and IT fraternity in Uganda. TECH PEARL is the vehicle through which the promotion of exports of Ugandan IT/ITES speaks to the world with one voice. ATIS continues to implement the promotion of the TECH PEARL through its network, website, social media, and other events as the optimum destination for those looking into the emerging digital economy.

TECH PEARL leverages the abundant young agile, tech-savvy and English-speaking talents, amazing time zone and central location in Africa for offshoring and re-outsourcing.
The ICT Association of Uganda comprises multiple ICT stakeholders that include the private and public sectors, development partners, and various strategic partners supporting ICT initiatives and programs in Uganda.

The primary goal of the ICT Association of Uganda is to extend the reach and benefits of the use of ICTs to all sectors and facets of Uganda. As such, the association has adopted practices that listen to issues in the industry, encourage, share, and engage with members to build solid relationships for effective collaboration.

We also provide our members with opportunities that give them more excellent value in being a part of the association through networking events, capacity building, industry discussions and representation, public outreach, and the development of industry standards.

The ICTAU, therefore, seeks to become the foremost and most significant forum for ICT practitioners and users, business owners, researchers, and policymakers to share their knowledge and experience on the technology, adoption, localization, management, and policy of development informatics in Uganda with specific emphasis in ICT innovation and transformation to support and enable ICT inclusion across the country.

Startup Uganda’s relationship with ITC under the NTFV #FastTrackTech Programme has a focus on supporting IT and BPO companies who intend to export products and services.

We believe in empowering tech hubs, accelerators, and incubators who in turn strengthen and groom resilient small businesses [IT companies and tech startups]. This is a good first step in achieving excellence and competitiveness in the export market.
We have been in the business of tracking people, vehicles and goods in transit since 2010. We are experts in car tracking, fleet management, fuel monitoring and field staff surveillance. We offer solutions for individuals, companies and organization that operate fleets of vehicles or machinery. We design, source and integrate cutting edge technology from Africa, Europe, the Americas and Asia. We serve several satisfied customers in Uganda and Kenya.

COMPANY STATUS
Year of Establishment: 2010
Legal Status: Limited Liability Company
Memberships: GPS Telematics & IOT Association

HUMAN RESOURCES
Full-time staff: 10
Female Staff: 10
IT Staff: 9
Analysts: 5
Marketing & Sales: 3

INFRASTRUCTURE & EQUIPMENT
Office Space (in sqm2): 4,047 Sqm2
Connectivity Facilities: IT & Internet facilities available

CERTIFICATIONS & PROGRAMMING
Languages & Tools: English, Computers, Tablets & Internet.
Certifications: ISO, QMS 9001:2005

AREA OF EXPERTISE
Areas of expertise: FMS (Fleet Management Tracking), Fuel Monitoring, Mobile Camera Systems
Sector priorities: Transport & Logistics, Agriculture, Government Agencies and Individuals

EXPORT EXPERIENCE
Does the company export: Yes
Year(s) of Export Experience: 6
Export Destinations: Kenya

CEO / DIRECTOR
Timothy Mwandha
BUSINESS NUMBER: +256 776398888 / +256 702398888
EMAIL: timothy@3dservices.co.ug

CONTACT INFO
Address: Plot 1115 Bukoto Kisaasi Rd, Kampala
Website: https://3dservices.co.ug/
Facebook: https://www.facebook.com/3DServicesUganda/
Twitter: https://mobile.twitter.com/3dservicesug/
ClinicMaster International is a systems integration and software development company responsible for the Development and support of ClinicMaster. ClinicMaster is an integrated healthcare information management and medical billing system that automates patients’ transactions in the clinic or hospital on a visit basis and daily procedures.

**COMPANY STATUS**
Year of Establishment: 2013
Legal Status: Private Limited Liability
Memberships: ATIS, ICTAU, UBPOA, NITA-U, UEPB, UIA

**HUMAN RESOURCES**
Full-time staff: 8
Female Staff: 8
IT Staff: 15
Analysts: 2
Marketing & Sales: 1

**INFRASTRUCTURE & EQUIPMENT**
Office Space (in sqm2): 50 Sqm2
Connectivity Facilities: WiFi

**CERTIFICATIONS & PROGRAMMING**
Languages & Tools: C#, VB.NET, Dart, JavaScript, React, Flutter, MS-SQL Server, Visual Studio
Certifications: ISO 9001:2008

**AREA OF EXPERTISE**
Areas of expertise: Software Development
Sector priorities: e-Health

**EXPORT EXPERIENCE**
Does the company export: Yes
Year(s) of Export Experience: 8
Export Destinations: Kenya, South Sudan, Rwanda & Zambia

**CONTACT INFO**
Address: Plot 83 Bukoto Street, Kamwokya-Kampala
Website: https://clinicmaster.net/
Twitter: @clinicmaster
Facebook: https://www.facebook.com/ClinicMasterInternational/
Linkedln: https://www.linkedin.com/company/clinicmasterinternational/
Instagram: https://www.instagram.com/clinicmaster.international
Data Care is an Information Technology (IT) Consultancy firm that was established in July, 2006 to provide solutions in software development, data management, customized trainings, business process re-engineering, technology strategies and system audits. Our I.T Products are offered as Software as a Service (SAAS) or on premise. The I.T-enabled services we offer include back office and helpdesk. The team uses a combination of modern open source and licensed technologies to deliver quality products and processes.

COMPANY STATUS
Year of Establishment: 2006
Legal Status: Registered

HUMAN RESOURCES
Full-time staff: 27
Female Staff: 13
IT Staff: 14
Analysts: 6 • Operations: 4
Marketing & Sales: 3

INFRASTRUCTURE & EQUIPMENT
Office Space (in sqm): 1,716.88 Sqm
Connectivity Facilities: Fibre Optic and Wi-Fi Broadband

CERTIFICATIONS & PROGRAMMING
Languages & Tools: C#, MSSQL Server, Mysql, Xamarin Forms, PHP and Java Script.
Certifications:

AREA OF EXPERTISE
Areas of expertise:

Sector priorities:
Agriculture, Health, Social services, Trade and Education Sector.

EXPORT EXPERIENCE
Does the company export: Yes
Year(s) of Export Experience: 14
Export Destinations: Kenya, South Sudan, Ethiopia, Botswana, Malawi, Lesotho, Iraq, Yemen and USA

CEO / DIRECTOR
Patrick Kagenda
BUSINESS NUMBER: +256 753272456 / +256 312512246
EMAIL: pkagenda@dcareug.co

DATA CARE (U) LTD

Address: P.O. Box 1170 Kampala, Plot 1869, Rainbow Rise, Naalya, Uganda
Website: www.dcareug.com
Facebook: https://www.facebook.com/dcareug/
Twitter: https://twitter.com/Dcareug
Emvigo Technologies & BPO services is a leading technology company with an approach to deliver the latest & quality solutions. We are a global company providing IT solutions, BPO/KPO/ITES services, widely recognized by clients all over the world as a one-stop-solution serving businesses of diverse domains and scales. We focus on implementing proper process expertise, capable team, information technology and analytical capabilities in diverse industries. The founder is a fluent speaker of Arabic, English and French.

**CEO / DIRECTOR**
Hareesh Sahadevan
**BUSINESS NUMBER:**
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**EMAIL:**
hs@emvigoafrica.com

Emvigo Technologies & BPO services is a leading technology company with an approach to deliver the latest & quality solutions. We are a global company providing IT solutions, BPO/KPO/ITES services, widely recognized by clients all over the world as a one-stop-solution serving businesses of diverse domains and scales. We focus on implementing proper process expertise, capable team, information technology and analytical capabilities in diverse industries. The founder is a fluent speaker of Arabic, English and French.

**COMPANY STATUS**
Year of Establishment: 2017
Legal Status: Limited by Shares
Memberships: UNCCI & UBPOA

**HUMAN RESOURCES**
Full-time staff: 350
Female Staff: 270
IT Staff: 4
Analysts: 17
Marketing & Sales: 3

**INFRASTRUCTURE & EQUIPMENT**
Office Space (in sqm2): 600 Sqm2
Connectivity Facilities: Fibre connectivity with 100mbps

**CERTIFICATIONS & PROGRAMMING**
Certifications: NITA 2

**AREA OF EXPERTISE**
Areas of expertise: BPO, Contact Centre, Contact centre Solution, SACCO and MFI solution, Software and Mobile app development.

**EXPORT EXPERIENCE**
Sales Revenue in 2021: USD 650,000
Does the company export: Yes
Year(s) of Export Experience: 3
Export Destinations: Kenya, Australia, UAE

**CONTACT INFO**
Address: Aquva House, Mulwana Road, Bugolobi, Kampala
Website: www.emvigoafrica.com
LinkedIn: https://www.linkedin.com/company/emvigo-technologies-bpo-services/
Japotech Solutions is one of the fastest growing ICT companies offering high quality and cost-effective telecom, IT and training services. Formed in 2016 by a team of seasoned ICT experts, Japotech has become one of the most celebrated Ugandan ICT companies and is now ISO9001 certified. Several customers all ranging from telcos, SMEs, NGOs and households have satisfactorily enjoyed the services offered by our Japotech Solutions.

**CEO / DIRECTOR**
Paul Onek

**BUSINESS NUMBER:**
+256 753382617 / +256 771994556

**EMAIL:**
onek@japotechsolutions.co.ug

**COMPANY STATUS**
Year of Establishment: 2016
Legal Status: Privately Owned
Memberships: ATIS, UEPB, NITA-U

**HUMAN RESOURCES**
Full-time staff: 9
Female Staff: 5
IT Staff: 4
Analysts: 2
Marketing & Sales: 2

**CONTACT INFO**
Address: Plot 19, Bukoto Street, Kamwokya, Kampala
Website: www.japotechsolutions.co.ug
LinkedIn: https://www.linkedin.com/company/18040145/admin/notifications/all/
Facebook: https://www.facebook.com/Japotechsolutions
Twitter: https://twitter.com/japotech

**INFRASTRUCTURE & EQUIPMENT**
Office Space (in sqm): 70 Sqm2
Connectivity Facilities: Fibre broadband - 15Mbps

**CERTIFICATIONS & PROGRAMMING**
Languages & Tools: Atoll, iBwave, TEMS Investigation, TEMS Pocket
Certifications: ISO9001:2015

**AREA OF EXPERTISE**
Areas of expertise:
- Internet Link Installation and Maintenance, Telecom Site Installation,
- Fixed Internet Business Development, Telecom Drive Test Optimization,

Sector priorities:
- Telecoms, ISPs

**EXPORT EXPERIENCE**
Sales Revenue in 2021: USD 120,000
Does the company export: Yes
Year(s) of Export Experience: 5
Export Destinations: UK, USA, Spain, Italy, Morocco

JAPOTECH SOLUTIONS
Kola Studios is a software development firm. We design and develop highly polished Android and iOS apps for startups and enterprise clients through creating mobile experiences that leverage the latest technologies. We also develop systems that can enhance organizational productivity through effective management exploiting technology advancement. We are the developers of the popular card game in East Africa known as Matatu.

**COMPANY STATUS**
Year of Establishment: 2011  
Legal Status: Private Limited Company

**HUMAN RESOURCES**
Full-time staff: 6  
Female Staff: 1  
IT Staff: 3  
Analysts: 1  
Marketing & Sales: 1

**INFRASTRUCTURE & EQUIPMENT**
Office Space (in sqm2): 15 Sqm2  
Connectivity Facilities: Fibre broadband - 15Mbps

**CERTIFICATIONS & PROGRAMMING**
Languages & Tools: Java, Swift and PHP

**AREA OF EXPERTISE**
Areas of expertise: Android Apps, iOS Apps & Organisation systems  
Sector priorities: NGOs, Government Organisations

**EXPORT EXPERIENCE**
Sales Revenue in 2021: USD 100,000  
Does the company export: Yes  
Year(s) of Export Experience: 4  
Export Destinations: USA

CEO / DIRECTOR  
Daniel Okalany  
BUSINESS NUMBER: +256 773023366 / +256 779787974  
EMAIL: theguys@kolastudios.com / daniel@kolastudios.com

Kola Studios Ltd

Twitter: https://twitter.com/kolastudios  
https://twitter.com/matatugame

**CONTACT INFO**
Address: 3rd Floor Ntinda Complex, Ntinda - Nakawa Road  
Website: http://kolastudios.com/  
Twitter: https://twitter.com/kolastudios  
https://twitter.com/matatugame
Neuwelt is a research-based media and technology company that has, since 2016, provided initial and continued branding and IT support to infant and evolving businesses and organizations. Through research and innovation, our services have evolved to suit the dynamic range of market demands and consumer needs locally and internationally. We invest in building youthful teams, solving world problems. Our team is of varied skills and experience spanning over 10 years.

CEO / DIRECTOR
Isaac Neuwelt

BUSINESS NUMBER:
+256754699338 / +256414699338

EMAIL:
ineuwelt@neuwelt.co

COMPANY STATUS
Year of Establishment: 2016
Legal Status: Limited by Shares
Memberships: ATIS

HUMAN RESOURCES
Full-time staff: 3
IT Staff: 3
Marketing & Sales: 2

CONTACT INFO
Address: Plot 21 Kanaana Close, Nasuuti, Mukono
Website: www.neuwelt.com
LinkedIn: https://www.linkedin.com/company/neuwelt/
Facebook: https://www.facebook.com/neuwelt.co
Twitter: https://twitter.com/neuwelt_co

INFRASTRUCTURE & EQUIPMENT
Office Space (in sqm2): 65.5 Sqm2
Connectivity Facilities: DSL Wireless Connection, VPS, LAN System, NAS, Isolated Backup System

CERTIFICATIONS & PROGRAMMING

AREA OF EXPERTISE
Areas of expertise:
Web & mobile app Development, Creative design, Business strategy & consultancy, Digital Marketing, Training in IT.

Sector priorities: IT.

EXPORT EXPERIENCE
Does the company export: Yes
Year(s) of Export Experience: 4
Export Destinations: Germany, Switzerland
Service Cops Limited is an ISO 9001 & 27001 certified Fintech and Business Processes Outsourcing firm. Service Cops is the winner of the NITA 2021 E-Governance Award BPO/ITES Category. It has been involved in providing services since its incorporation in 2009. In the outsourcing space, it’s involved in IT outsourcing (Bespoke Systems/IT development), IT helpdesk, customer experience and Telesales. It has a footprint in Uganda, Zambia, Rwanda and Ethiopia.

**COMPANY STATUS**
Year of Establishment: 2019
Legal Status: Private Limited Liability Company
Memberships: PSFU, FITSPA

**HUMAN RESOURCES**
Full-time staff: 113
Female Staff: 69
IT Staff: 9
Analysts: 2
Marketing & Sales: 20

**INFRASTRUCTURE & EQUIPMENT**
Connectivity Facilities: NITA, Fibre, Gilat Telecom

**CERTIFICATIONS & PROGRAMMING**
Languages & Tools: Full Stack development
Certifications: ISO 27001, 9001

**AREA OF EXPERTISE**
Sector priorities: Education, Banking, Insurance

**EXPORT EXPERIENCE**
Does the company export: Yes
Year(s) of Export Experience: 3
Export Destinations: Morocco. Present in other countries, but for Fintech products.

**CONTACT INFO**
Address: Plot 1-3, Coral Crescent, Lower Kololo Terrace
Website: https://servicecops.com
Facebook: https://www.facebook.com/servicecopsltd
Zeenode Ltd. is a Private Limited Software Development Company incorporated to make a difference in the software product industry in East and Central Africa by building and managing large industrial standard, enterprise level integrated software systems with specialization in domain specific requirements. The systems we build are integrated into other open API systems such as financial platforms, communication technologies such as telecommunication, WhatsApp API, USSD, SMS gateways and the Internet technologies.
To know more about the NTFV FastTrackTech project, please visit the website:
https://bit.ly/3ydem7o

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