

West-African Mango

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## Mango Directory 2023

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The West Africa  
Competitiveness  
Programme (WACOMP)



Funded by the  
European Union

Implemented By





West-African Mango

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# Mango Directory 2023

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The West Africa  
Competitiveness  
Programme (WACOMP)

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# FOREWORD OF THE EUROPEAN UNION

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It is with immense pleasure that we introduce this compilation of a company directory and brochure, spotlighting the exceptional Small and Medium-sized Enterprises (SMEs) that have actively engaged in the West Africa Competitiveness Program (WACOMP) Capacity Development initiatives. These efforts aim to enhance market access and competitiveness within the mango value chains.

The European Union, in collaboration with the International Trade Centre (ITC), and ECOWAS, is dedicated to fostering sustainable economic development in West Africa. The WACOMP Capacity Development programs are instrumental in empowering SMEs, equipping them with the skills and knowledge necessary to thrive in competitive markets and create lasting impact within the mango sector.

Within these pages, you will discover a diverse array of enterprises, each having harnessed the benefits of WACOMP's Capacity Development for increased market access and competitiveness. From cultivation practices to post-harvest management and market engagement, these SMEs represent the resilience and innovation that define the mango value chains in West Africa.

Our sincere appreciation goes to the participating SMEs, trainers, and all stakeholders who have played a pivotal role in making the WACOMP Capacity Development initiatives a success. This compilation is a celebration of your dedication and a recognition of the collaborative efforts that contribute to the growth and sustainability of the mango sector in the region.

As we navigate the complexities of global markets, may this compilation serve as a source of inspiration and networking for the SMEs engaged in the mango value chains. It is our hope that the connections forged and the insights shared within these pages will further propel these enterprises towards increased market access and enhanced competitiveness. Thank you for your commitment to excellence, and we look forward to witnessing the continued success of the mango value chains in West Africa.



A handwritten signature in black ink, appearing to read 'Ruben Alba Aguilera', with a long horizontal line extending to the right.

Ruben ALBA AGUILERA  
Acting Head of Cooperation, European Union Delegation to Nigeria and ECOWAS

# THE INTERNATIONAL TRADE CENTRE

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The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. It is the only development agency that is fully dedicated to supporting the Internationalization of Micro, Small and Medium Enterprises Development (MSMEs).

This means that the agency enables SMEs in developing and transition economies to become more competitive and connect to International markets for trade and investment, thus raising incomes and creating job opportunities, especially for women, young people, and poor communities.

ITC works closely with governments as well as institutional and private sector partners in developing countries across its six focus areas:

1. Providing Trade and Market Intelligence.
2. Building a Conducive Business Environment.
3. Strengthening Trade and Investment Support Institutions.
4. Connecting to International Value Chains.
5. Promoting and Mainstreaming Inclusive and Green Trade.
6. Supporting Regional Economic Integration and South-South Links.

ITC's mission is to foster inclusive and sustainable economic development, and contribute to achieving the United Nations Global Goals for Sustainable Development. ITC works towards creating 'trade impact for good'.

## **The West Africa Competitiveness Programme (WACOMP)**

The West Africa Competitiveness Programme (WACOMP), funded by the European Union, aims to support several selected value chains at the national and regional level in order to promote structural transformation and better access to regional and International markets while taking into account social and environmental concerns. The Programme was adopted under the 11th European Union Development Fund (EDF) Regional Indicative Programme for a total amount of €120m.

The major objectives of the programme are to strengthen the competitiveness of West African countries and enhance their integration into the regional and International trading system. To reach this overarching goal, the programme will work to:

- improve performance, growth and contribution to the industry,
- regional trade and exports of selected value chains,
- and improve the business climate at national and regional levels.

The programme, which is aligned to support the implementation of the West African regional policies and programmes, including the West Africa Common Industrial Policy (WACIP), West Africa Quality System Programme (WAQSP) and ECOWAS Private Sector Development Strategy, will be instrumental in creating the foundations and promoting access of West African countries to the EU External Investment Plan (EIP).

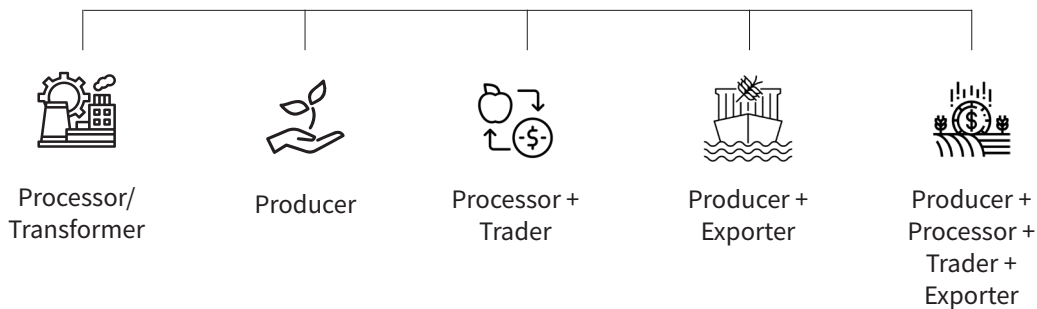
The Programme has 16 National components and 1 regional component. Each country is individually responsible for the implementation of its component and the ECOWAS Commission, with the support of West Africa Economic and Monetary Union (WAEMU/ UEMOA) Commission, is responsible for the implementation of the regional components and for the coordination of the programme through a programme overall steering committee to be convened once every year. A number of technical partners will support implementation at the country and regional levels.

# INTRODUCTION

Out of the 278 applications received by the International Trade Centre in response to the WACOMP Mango call for applications, 263 companies were considered eligible, having headquarters in one of the ECOWAS/UEMOA countries and Mauritania. The following analysis builds on the data provided through the applications from the 263 eligible companies:



## Main areas of applicants:



## Top 5 countries of applicants

1. Senegal: 43
2. Mali: 31
3. Benin: 28
4. Burkina Faso & Nigeria: 21
5. Ivory Coast: 13
6. Others: 106



## Applicants under 35 years of age

75%



## Women Owned businesses

76%



## Exporting

26%

The International Trade Centre together with its partners carefully selected **37** mango companies in the ECOWAS countries and Mauritania to feature in this WACOMP Mango directory.

# GLANCE OF THE MANGO INDUSTRY IN THE ECOWAS REGION

## Spread of Production and Export in ECOWAS

Mango trees come from Southern Asia (the Republic of India and the Republic of the Union of Myanmar) and were introduced in West Africa in the nineteenth century. Its expansion started in the coastal regions and quickly spread all over the subregion to the Sahel areas.

Mango trees can be grown in Sahel areas with less than 1,000 mm of rain per year and in subtropical areas with more than 2,000 mm of rain. Grafted trees start producing 3–4 years after plantation and for several decades thereafter. Many mango trees older than 100 years continue to produce mango fruits every year. Mango yields are very high in comparison with other fruit trees; a tree in full production (past 10 years after planting) generally produces more than 50 kg/year. Thanks to this robustness, adaptability and high productivity, mango trees occupy almost all rural and urban areas of the ECOWAS region.

However, commercial production of mango is not as common as the presence of mango trees. While most villages in rural areas and many houses and gardens in towns include mango trees for self-consumption, commercial production of mango requires the dedication of large surfaces of one hectare or more, and careful care for the trees, the harvest and the logistics of sales after harvest.

Some areas have specialized in commercial production (see figure 1). In those areas, hundreds of farmers invested in commercial mango plantations with the two exportable mango varieties: Kent (the most famous in the European market) and Keitt.

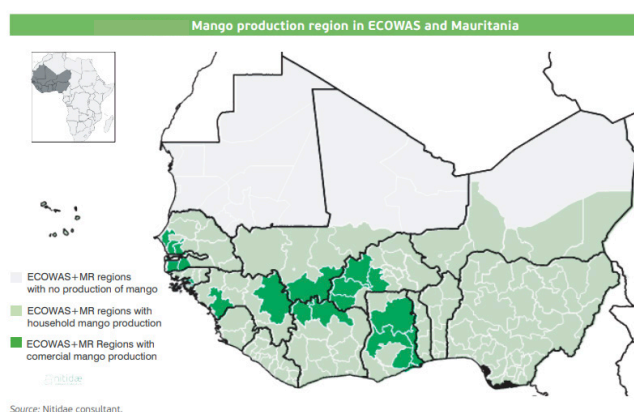


Figure 1

As shown in figures 2 and 3, almost all of the commercial production is concentrated between the 750 mm and 1500 mm isohyet lines, which correspond to semi-arid Sahelo–Sudanese climate. With less rain, mango trees can hardly survive and, when they do, they produce very little fruits. With more than 1,500 mm, commercial production is possible, but varieties adapted to humid weather are needed, which are not very popular in the international market.

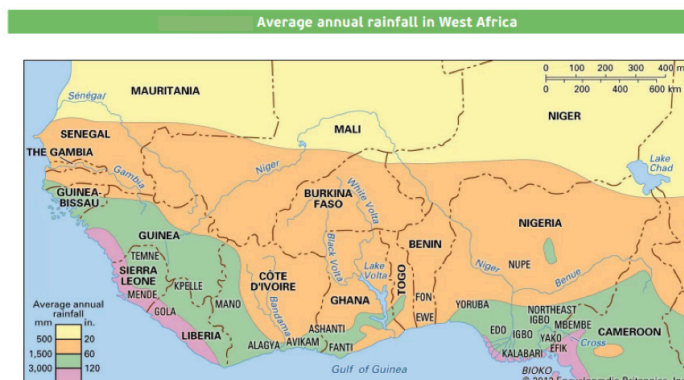


Figure 2

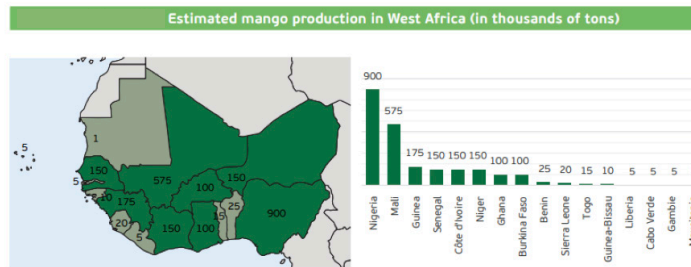


Figure 3

With the wide distribution of mango trees in most rural areas of West Africa, estimates of production are very hard to assess, which leads to very variable results. Based on Food and Agriculture Organization Corporate Statistical Database (FAOSTAT) data, but correcting some inaccuracy based on discussion with industry players, we estimated the amplitude of mango production in West Africa (ECOWAS and Mauritania) to be a total production of more than 2,380,000 tons of fresh fruits in 2020.

### Mango Production in ECOWAS

The Food and Agriculture Organization (FAO) estimated world mango production to be 60 million tons in 2019. ECOWAS production is estimated to be 2.38 million tons, accounting for approximately 4% of global production. As visible in Figure 4, mango production is spread across most tropical countries around the world, with a high concentration in Asia, and more particularly in India, which has more than 40% of world production. A few countries with Mediterranean weather (particularly the Kingdom of Spain and the State of Israel) also grow mango, mainly as an export crop.

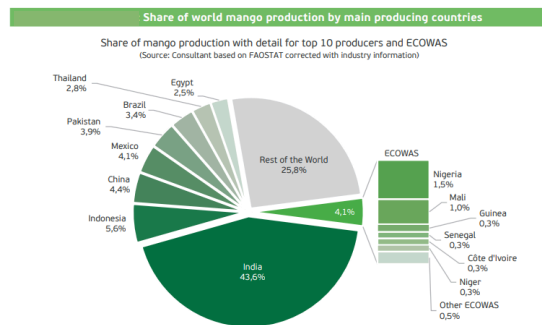


Figure 4

However, in most producing countries, like in West Africa, the major part of production is not marketed, even in the domestic market. In 2019, the international trade of mango was only 2 million tons, or 3.3% of the world's production. This is why the most interesting figures to consider before investing in the mango sector are the traded mango data, and not the total production data. While ECOWAS production represents less than 4% of global production, its market share in the international trade of mango is much bigger, with approximately 5% of the exports of fresh and dry mango. In 2019, it was the 7th mango-exporting origin worldwide. As is visible in figure 5, the other biggest exporting origins are located in South America and Asia.

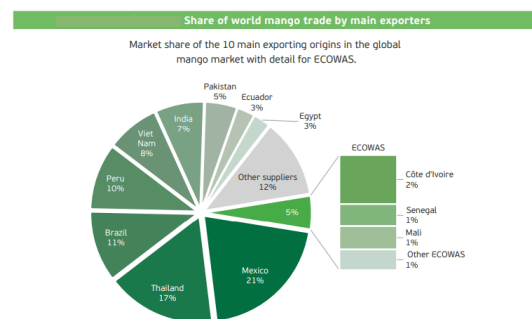


Figure 5

A success for ECOWAS is the increase in the value of its exports. Thanks to the development of the mango drying industry (led by Burkina Faso) and the fresh cut industry (led by Ghana), the annual value of exports grew by an average of 12%/year from 1999 to 2019 reaching more than \$165 million. This growth has been stronger than the growth of the global mango market, which surpassed \$2,600 billion in 2019 from \$300 million in 1999, equivalent to an average of +11%/year in the period.





West-African Mango

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# Mango Directory 2023

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The West Africa  
Competitiveness  
Programme (WACOMP)







# BENIN





CEO

**Angèle TAWARI**

✉ fonioetbaobabdubenin@gmail.com

☎ +229 96 12 1971

AGE Youth Owned or Led

♀ Woman Owned or Led



**Angel's Floor** is a company that adds value to local products (fonio, baobab, néré, mango). Their objective is to multiply their production capacity by 5 by 2024 to satisfy the ever-increasing demand of their national and international markets, while at the same time generating wealth and employment.



**Mango**



**Part of: Coopérative Yetanri, Coopérative des Producteurs de Mangu Ded Commune de Natitingou et Boukombé**



**Number of Employees**

5 (5 women)



**Mango**

**Type of Products:**

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Dried mango, Mango jam/marmelade, Mango compote, Sliced mango, Mango fritters and cakes

**Capacity in tonnes:**

5



**Established**

2015



**Contact Information**

**Address:**

2nd Arrondissement, Natitingou, Benin



**Language Spoken**

French





CEO

**Ghislaine NAGNITCHEDE**

✉ biodrinksbenin@gmail.com

☎ +229 97 07 9057

AGE Youth Owned or Led

♀ Woman Owned or Led

**Général Production et Services Bénin** specializes in the processing of fruit and vegetables into juices. They have developed the “Bio Drink” brand through which they offer juice cocktails such as Pineapple Mango, Pineapple Orange, Pineapple Watermelon, Pineapple Beetroot, Pineapple Soursop and others to their customers who are people resistant to industrial sugar.



**Cassava and Mango**



**Part of: Fenacotab**



**Number of Employees**

4 (1 woman)



**Established**

2015



**Mango**

**Type of Products:**

Mango juice, Mango nectar



**Contact Information**

**Address:**

719 Abomey Calavi, Benin

**Capacity in tonnes:**

2



**Cassava**

**Type of Products:**

Fresh cassava tubers - sweet variety

**Capacity in tonnes:**

5



**Language Spoken**

French and Fon





CEO

**KIDEO/Deo Gracias Constantine KIKI**

✉ deograciaskiki@yahoo.fr

☎ +229 96 62 9792

AGE Youth Owned or Led

♀ Woman Owned or Led



**KIKI Deo Gracias Constantine** is specialized in the production and marketing of agri-food products (fruit juices, cookies and flours) since 2013, and markets its products throughout Benin and the sub-region.



**Mango**



**Number of Employees**

8 (7 women)



**Established**

2017



**Mango**

**Type of Products:**

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Dried mango

**Capacity in tonnes:**

0.5



**Certification**

HACCP



**Contact Information**

**Address:**

Maison Kiki, Quartier Anavié, Porto-Novo, Benin



**Language Spoken**

English and French







**CEO**

**Adrien HEVIEFO**

✉ heviefoadrien@gmail.com

☎ +229 97 04 4795

AGS Youth Owned or Led

👤 Woman Owned or Led

**Kocali** was founded based on the availability of agricultural products (mango, cassava, corn, rice, etc.) and the observation that they add little value through processing. The company is committed to sustainability and solidarity. Production waste is recycled into compost and energy that can be reused on-site. With an inclusive and social vocation, they are developing an approach that aims to train young people and women's groups, in order to eventually deconcentrate their production and promote a form of entrepreneurship suited to their vision.



**Mango**



**Part of: Coopérative des Transformateurs de Mangue Yetanri**



**Number of Employees**

8 (4 women)



**Established**

2018



**Mango**

**Type of Products:**

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Dried mango, Mango jam/marmalade, Mango butter, Mango liqueur



**Contact Information**

**Address:**

Quartier Kantaborifa, Rue de l'Hôtel Kantaborifa, Natitingou, Benin



**Language Spoken**

French

**Capacity in tonnes:**

30





CEO

## Eunice ZINZINDOHOUE MENSAH

✉ etszecmnice@gmail.com

☎ +229 97 11 0226

AGS Youth Owned or Led

👤 Woman Owned or Led



**ZECM NICE** is a company specialized in the processing and distribution of local and natural agro-food and agro-cosmetic products. Among other things, they transform mango into mango butter and mango extract fo body and hair health.



**Mango**



**Part of: Coopérative des Femmes de Zè et la Coopérative des Femmes Boko**



### Number of Employees

5 (4 women)



### Established

2018



### Mango

#### Type of Product:

Mango butter



### Contact Information

#### Address:

Maison Tokouete, Zoca Fandji, Benin



### Language Spoken

French



# BURKINA FASO







CEO

**Ouattara A. Emmanuel**

✉ [emaouat@yahoo.fr](mailto:emaouat@yahoo.fr)

☎ +226 76 38 6242

AGE Youth Owned or Led

**Africa Shalom** is a Burkinabè company engaged in the production, processing and marketing of agricultural products, created in 2018 and promoted by an agronomist. It markets the following products: fresh and dried mango, manioc, cashew nuts, bissap, shea butter, honey, soumbala and more.



**Mango**



**Part of: Les Fournisseurs de Gebana Burkina Certifié, Coopératives Wenpea, Copératives Koudou**



**Number of Employees**

44 (38 women)



**Established**

2018



**Mango**

**Type of Products:**

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Mango nectar, Dried mango, Mango butter



**Contact Information**

**Address:**

Sector 20, Bobo Dioulasso, Burkina Faso



**Language Spoken**

French

**Capacity in tonnes:**

500



**Certification**

ISO 9001





CEO

**Sidiki SAVADOGO**

✉ info@agrudev-bf.com

☎ +226 56 24 6003

👤 Youth Owned or Led

👩 Woman Owned or Led

## AGRI'DEV-BF

**Agri'Dev** is a company specializing in the production, processing and export of agricultural products and agrosilvopastoral expertise. They have developed a network of producers and private promoters whom they support technically, from the drafting of agricultural investment projects to the actual implementation of these projects in the field. They also export products such as fresh and dried mango, soya, sesame, cashew, honey, and hibiscus.



**Mango**



**Part of: Producteurs de Mangue de Sapouy**



### Number of Employees

5 (1 woman)



### Established

2020



### Mango

#### Type de Produits:

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango

#### Capacity in tonnes:

10



### Export

#### Currently exporting to:

South Africa



### Contact Information

#### Address:

BP30067, Avenue Houari Boumediene, Koulouba, Ouagadougou, Burkina Faso



### Language Spoken

English and French





CEO

**Gouba Sophie**

✉ [soph7gouba@gmail.com](mailto:soph7gouba@gmail.com)

☎ +226 77 54 6136

AGE Youth Owned or Led

♀ Woman Owned or Led

**Entreprise Yehush** was founded in 2009 and is based in Burkina Faso, where it processes local products such as mango pits into butter, milk and mango cream.



**Mango**



**Part of: Groupement Gonbousgou**



### Number of Employees

10 (8 women)



### Established

2009



### Mango

#### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Mango butter

#### Capacity in tonnes:

2



### Export

#### Currently exporting to:

France, Ivory Coast, Senegal



### Contact Information

#### Address:

Sector 4, Manga, Burkina Faso



### Language Spoken

French



# GAMBIA





CEO

**Aji Fatou Bobb**

✉ bobisfa@yahoo.com

☎ +220 902-2272

👤 Woman Owned or Led



**Mbobanjack Enterprise** provides processed food in attractively labelled and package. They have been operating as a food processing outfit for the past eight years and plans to expand its production to allow the enterprise to consolidate its market base and also satisfy the increasing demand for its products.



### Mango and Cassava



### Number of Employees

6 (6 women)



### Established

2024



### Mango

#### Type of Products:

Mango juice, Dried mango,  
Mango jam / marmelade, Mango  
syrops



### Contact Information

#### Address:

Old Jeshwang Market, Serrekunda,  
Gambia

### Capacity in tonnes:

2,500



### Cassava

#### Type of Products:

Casava leaves, Attiéké, Eddible  
cassava flour / Lafun, Fufu,  
Cassava chips



### Language Spoken

English

### Capacity in tonnes:

2,800



### Certifications

HACCP, ISO 9001, Food Safety, GHP,  
ISO 9001 2015, Equals.





# GHANA





CEO

**Esther Torfi**

✉ [bofamsteam@yahoo.com](mailto:bofamsteam@yahoo.com)

☎ +233 505 649983

AGE Youth Owned or Led



**Bofams Agrifield Ltd.** is an agribusiness firm that grows and markets mangoes, vegetables, and grains to local buyers and exporters. We support farmers with GAP and management services.



**Mango**



**Part of: Kfo Mango Farmers Union**



### Number of Employees

4



### Mango

#### Type of Products:

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden)

#### Capacity in tonnes:

200



### Certification

GlobalGAP



### Established

2021



### Contact Information

#### Address:

Box CJ 167, Koforidua, Ghana



### Language Spoken

English and Ewe





CEO

**Robert Donkor**

✉ fruvegfarmsg@gmail.com

☎ +233 244 421842

👤 Woman Owned or Led



**FruVeg Farms Ltd. Co.** is an export-oriented company dealing in production, aggregation and value-addition of agricultural products. They are located in Accra, Ajumako and Pokrom.



**Mango and Cassava**



**Part of: Ghana International Cassava Stakeholders Platform**



**Number of Employees**

3 (2 women)



**Established**

2019



**Mango**

**Type of Products:**

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis - Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Dried mango

**Capacity in tonnes:**

2,500



**Contact Information**

**Address:**

EU 78 Aduemi Street, GA-353-3149  
Abeka, Cross River, Ghana



**Language Spoken**

English



**Cassava**

**Type of Products:**

Fresh cassava tubers - Sweet variety

**Capacity in tonnes:**

2,800







CEO

Sandra Snowden

✉ info@hendyfarmsgh.com

☎ +233 500 554130

AGE Youth Owned or Led

♀ Woman Owned or Led



**Hendy Farms** is a second-generation mango farm, now female-owned. Each mango is hand-picked and handled with care at every stage of the supply chain. Hendy Farms is focused on growing quality fruits for both Ghanaian and International markets, reducing food waste by minimizing post-harvest loss on farms and transforming it into a first-class product range.



**Mango**



**Part of: Dangme Mango Farmers Association**



### Number of Employees

6 (3 women)



### Established

2017



### Mango

#### Type of Products:

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango, Mango jam / marmelade, Sliced mango



### Contact Information

#### Address:

Ayanya #2, Dodowa, Greater Accra, Ghana



### Language Spoken

English and French

#### Capacity in tonnes:

40



### Export & Certification

#### Currently exporting to:

Ivory Coast, UK and USA

#### Certifications:

GlobalGAP, FDA, Green Label





CEO

### Abdul-Latif Soale

✉ helenoduyemi@gmail.com

☎ +233 205 982153 /  
+233 243 241551

AGE Youth Owned or Led

👤 Woman Owned or Led

**Partners Agriculture Holdings Ltd.** is a general agriculture value chain operations and agribusiness company with focus on tree crops and their products, specifically mango. They are engaged in production and processing of mango with their nuclear farm coming up and outgrower scheme under their extension and sustainability promotion agricultural system development in the northern Savannah.



#### Mango



**Part of: Kumbungu Mango Farmers and Northern Ghana Mango Farmers Association**



#### Number of Employees

4 (2 women)



#### Established

2021



#### Mango

##### Type of Products:

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango, Mango seedlings



#### Contact Information

##### Address:

House No. GK 186 Gbalo Kpalsi - Sognaayili Link Road, Post Office Box TL 1836 Tamale, Ghana

##### Capacity in tonnes:

10

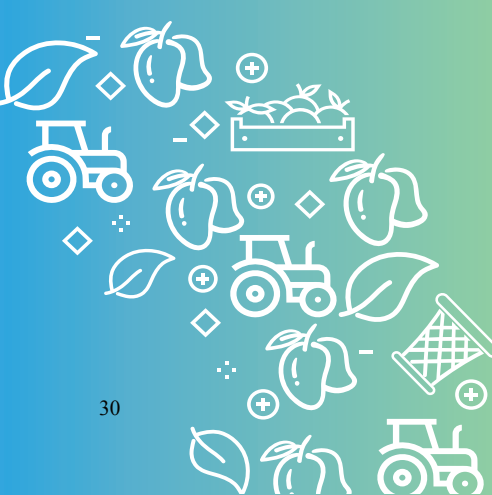


#### Language Spoken

English

#### Certifications

HACCP, ISO 9001, GlobalGAP, Organic labels, Fair Trade labels, Sedex Members Ethical Trade Audit (SMET)



# IVORY COAST





CEO

Olivier BAMBARA

✉ eric@sodipex.net

☎ +225 07 07 31 09 39

**SODIPEX** is a company engaged in mango production and processing. They are working on local sales, and have begun prototyping processed products to diversify its sources of income and markets. They have agreements with affiliated independent growers, providing them with technical and financial assistance to upgrade their plots in line with certifications. These producers represent 1,000 hectares for mango.



**Mango**



**Part of: YEO YANOUGOU**



**Number of Employees**

63 (5 women)



**Established**

2006



**Mango**



**Contact Information**

**Address:**

01 BP 890, Abidjan 01, Ivory Coast

**Type of Products:**

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Mango nectar, Mango jam/marmelade  
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Mango nectar, Mango jam/marmelade



**Language Spoken**

French

**Capacity in tonnes:**

2,300



**Export & Certification**

**Currently exporting to:**

France

**Certifications:**

GlobalGAP, Rainforest, Fair Trade





CEO

**Yeo Namoukatiene  
Siaka**

✉ yeo28nasi@yahoo.fr

☎ +225 07 08 70 14 79

AGE Youth Owned or Led

♀ Woman Owned or Led

**Agropius Appui et Promotion Agricole SARM** is a trading company engaged in the purchase and sale of tropical products. They are specialized in packing and exporting fresh mangoes (Kent, Amélie and Keit varieties) and own a packaging center.



**Mango**



### Number of Employees

80 (60 women)



### Established

2007



### Mango

#### Type of Products:

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden)



### Contact Information

#### Address:

Sopagri Industrial Zone, Ivory Coast



### Language Spoken

French and Bamanan

### Capacity in tonnes:

840



### Export & Certification

#### Currently exporting to:

Netherlands, Spain, Switzerland

#### Certification:

GlobalGAP





# MALI





CEO

**Aminata THERA**

✉ artisanemali5@gmail.com

☎ +223 7445 4979

AGE Youth Owned or Led

♀ Woman Owned or Led

**Artisane** is a processing unit that produces dried mango and mango jam.



**Mango**



**Part of: Société Coopérative des Transformatrices de Bamako SCOOPS**



**Number of Employees**

5 (3 women)



**Established**

2018



**Mango**

**Type of Products:**

Mango nectar, Dried mango,  
Mango jam/marmelade, Mango  
butter



**Contact Information**

**Address:**

Rue: 653 Porte: 309,  
Boukassoumbougou, Bamako,  
Mali

**Capacity in tonnes:**

2



**Certifications**

BPH, BPP



**Language Spoken**

French and Bamanan





CEO

**Yeyande Kasse Sangho**

✉ anatransfo@gmail.com

☎ +223 7622 8032 /  
+223 6324 2526

AGE Youth Owned or Led

♀ Woman Owned or Led



**ANA Fruits-Legumes-Cereals** is a food processing company whose main product is mango (dried mango).



**Mango**



**Part of: Broulaye Doumbia, Ousmane Diallo, Wassa Doumbia**



### Number of Employees

43 (32 women)



### Established

2019



### Mango

#### Type of Products:

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango



### Contact Information

#### Address:

Baguineda Camp, Mali



### Language Spoken

French and Bambara

### Capacity in tonnes:

40



### Export & Certification

#### Currently exporting to:

Burkina Faso

#### Certifications:

ISO 9001





CEO

**Mariam DIAKITE**

✉ alioudanaya51@gmail.com

☎ +223 6698 6817

AGE Youth Owned or Led

♀ Woman Owned or Led

**Danaya Commerce and Service** are engaged in export of mango, mango derivatives, as well as import of fruit and vegetables into Mali.



**Mango**



**Part of: Coopérative des Producteurs de Mangues Jamadjigui de Ouelessebougou and Coopérative des producteurs de Mangue de Kati**



### Number of Employees

8 (4 women)



**Mango**

### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Tête de chat, Dadiani - Long bouche, Number One - Mangue côtière, Mangotine, Mangue verte), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby)

### Capacity in tonnes:

8,000



### Established

2014



### Export &

### Certification

**Currently exporting to:**  
France, Morocco and Netherlands

**Certifications:**  
HACCP, GlobalGAP



### Contact Information

**Address:**  
Rue 146 Porte 709, Kalaban Coro,  
Bamako, Mali



### Language Spoken

French and Bambara





**Entreprise Diallo** is a fruit and vegetable drying unit located in Mali.



### Mango



### Number of Employees

40 (27 women)



### Established

1997



### Mango

#### Type of Products:

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango nectar, Dried mango, Mango jam/marmelade, Sliced mango



### Language Spoken

French

### Capacity in tonnes:

10



### Certification

HACCP



CEO

### Mariam Diallo

✉ [entreprise.diallo@yahoo.fr](mailto:entreprise.diallo@yahoo.fr)

☎ +223 7456 3134

AGE Youth Owned or Led

♀ Woman Owned or Led





CEO

**Cheick dit Kélétigui Berthé**

✉ cheickkeletigui@yahoo.fr

☎ +223 66 57 29 55 /  
+223 75 11 70 41

AGE Youth Owned or Led

♀ Woman Owned or Led



**Groupement d'Intérêt Économique (GIE-AGSA)** is engaged in processing fresh mango into dried mango.



**Mango**



**Part of: Coopérative des Planteurs de Loulouni, Coopérative des Producteurs de Mangue de Kléla**



**Number of Employees**

47 (40 women)



**Established**

2008



**Mango**

**Type of Product:**

Dried mango



**Contact Information**

**Address:**

Rue 211 Porte 137, Sanoubougou I,  
Sikasso, Mali

**Capacity in tonnes:**

120



**Export & Certification**

**Currently exporting to:**

Burkina Faso, Germany, South  
Africa



**Language Spoken**

French and Bambara

**Certifications:**

HACCP





CEO

**Aïssata Youssouf Coulibaly**

✉ keneyiride@yahoo.fr

☎ +223 78 88 88 26

AGE Youth Owned or Led

♀ Woman Owned or Led

**Kene Yiriden SARM** is a food processing company engaged in the processing of dried mangoes. They also makes dried banana croquettes, dried coconuts and dried pineapple. The company’s products are destined for the international and national markets. Their philosophy is to offer a development centered on the transformation of local products while respecting local knowledge, protecting the environment, and working on sustainable development.



**Mango**



**Part of: AOM, Elmares Mali SARM**



**Number of Employees**

225 (190 women)



**Established**

2007



**Mango**

**Type of Products:**

Mango juice, Mango nectar,  
Dried mango

**Capacity in tonnes:**

120



**Contact Information**

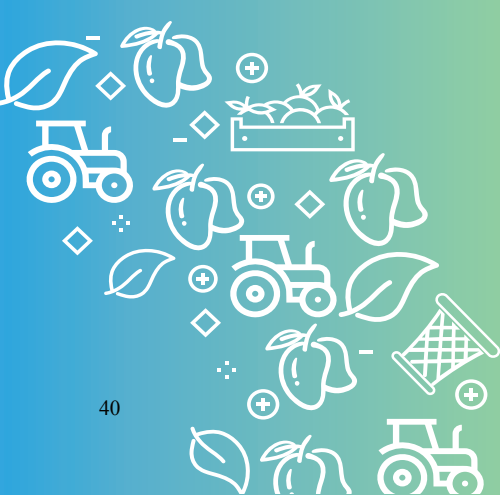
**Address:**

Sanoubougou I, Rue 211 Porte 137,  
Sikasso, Mali



**Language Spoken**

French, Bambara





CEO

**Mahamadou Yaffa**

✉ m\_yaffa@yahoo.fr

☎ +223 7602 6266

AG5 Youth Owned or Led

👤 Woman Owned or Led

**Société Agro Business Mali** has been adding value to mango and papaya through their transformation into juice, syrup and jam without the use of chemical products and in compliance with the legal and institutional framework in force. In early 2021, it was decided to put an end to the 40% annual loss of mangoes that arrive damaged during transport to the factory. This will involve modern fermentation technology combined with distillation to process large volumes.



**Mango**



**Part of: GIE YAFFALA**



### Number of Employees

7 (4 women)



### Mango

#### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Mango nectar, Dried mango, Mango jam/marmelade, Mango syrups, Mango compote

#### Capacity in tonnes:

108



### Established

2016



### Export & Certification

#### Currently exporting to:

Morocco

#### Certification:

GlobalGAP



### Contact Information

#### Address:

Badalabougou, Bamako, Mali



### Language Spoken

French





# NIGER







CEO

**Ali Seydou Yayé**

✉ seydouyayea@gmail.com

☎ +227 99 926302

AGE Youth Owned or Led



**Global Business Vert** is engaged in distributing and marketing dried mango as well as selling agricultural inputs and food products in Niger.



**Mango and Cassava**



**Part of: Groupement Wadata de Gaya**



### Number of Employees

4 (1 woman)



### Mango

#### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor et Cuisse Madame), Dried mango, Improved seed



### Cassava

#### Type of Products:

Fresh cassava tubers - sweet variety, Fresh cassava tubers - bitter variety, Gari, Edible cassava flour / Lafun, Cassava for livestock feed, Improved seed



### Established

2018



### Certification

RCCM



### Contact Information

#### Address:

Rue RN1, sis au face Sonibank  
Dosso, Niger



### Language Spoken

French



# NIGERIA





CEO

## Oluwasegun Akinbonja Mulemora

✉ cottageindustriesofafrica@gmail.com

☎ +234 909 822 1733

👤 Youth Owned or Led

👤 Woman Owned or Led



**Association of Cottage Industrialists of Nigeria** is a group of nano, micro and small enterprises engaged in farming and manufacturing.



**Mango and Cassava**



**Part of: Cottage Industrialists Multi-Purpose Cooperative Society Ltd.**



### Number of Employees

59 (40 women)



### Established

2010



### Mango

**Type of Products:**  
Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Mango butter

### Capacity in tonnes:

200,000



### Contact Information

**Address:**  
12 FOMWAN office Complex opp Chisco motor behind MFM Church Utako Abuja, FCT, Nigeria



### Language Spoken

English



### Cassava

**Type of Products:**  
Fresh cassava tubers - Sweet variety, Cassava starch / Tapioca, Cassava for livestock feed

### Capacity in tonnes:

500,000



### Certification

CAC





CEO

**Fakunle John AREMU**

✉ cedromultiventures@gmail.com

☎ +234 806 328 4833

AGE Youth Owned or Led

♀ Woman Owned or Led

**Cedro Royal Multiventures Limited** is a consultancy firm providing solutions in Agriculture, Trade and Investment Facilitation, Clean Energy (Climate, Renewable & Energy Efficiency); Training and Management Consulting to government, multinationals, and development organizations across the globe.



**Mango and Cassava**



**Part of: Fadama Cassava Cooperatives**



**Number of Employees**

10 (5 women)



**Established**

2016



**Mango**

**Type of Products:**

Fresh mango - Polyembryonic variety (Nunkourouni - Tête de chat, Dadiani - Bouche longue, Number One - Mangue du littoral, Mangotine, Mangot vert), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis - Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Dried mango

**Capacity in tonnes:**

500



**Cassava**

**Type of Products:**

Fresh cassava tubers - Sweet variety, Fresh cassava tubers - Bitter variety, Gari, Eddible cassava flour / Lafun, High

quality Cassava Flour (HQCF), Cassava starch / Tapioca, Fufu, Cassava chips, Cassava for livestock feed, Vitamin A Cassava. Cassava Stem

**Capacity in tonnes:**

1,000



**Export**

**Currently exporting to**

Ghana, Italy, Togo



**Contact**

**Information**

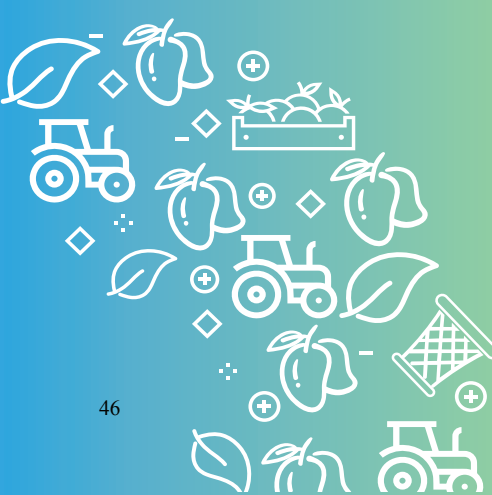
**Address:**

Block O, Shop 170, Mabushi Ul-tramodern Market, Kado, Abuja Nigeria



**Language Spoken**

English







**Jessy Jay International** manufactures agro-produce storage innovation systems and processing equipment. They add value and increase income generation from highly perishable farm produce. They also apply research findings to improve crop and animal yield in the agriculture business, increase marginal income or profit for farmers and investors.



**Mango and Cassava**



**Part of: Apex Multipurpose Corporative**

**CEO**

**David Assomull**

✉ [assomull.david@aiesec.net](mailto:assomull.david@aiesec.net)

☎ +234 803 802 2871

AGE Youth Owned or Led

♀ Woman Owned or Led



### Number of Employees

12 (5 women)



### Mango

#### Type of Product:

Dried Mango

#### Capacity in tonnes:

10



### Cassava

#### Type of Products:

Fresh cassava tubers - Sweet variety, Fresh cassava tubers - Bitter variety, High quality Cassava Flour (HQCF)

#### Capacity in tonnes:

10



### Established

2002



### Contact Information

#### Address:

Police Officers Wives Association, shopping complex, in Computer Village, Ikeja, Lagos Nigeria



### Language Spoken

English







CEO

**Ola Agbetu-Quadri**

✉ kestoneng@gmail.com

☎ +234 806 754 0693

AGE Youth Owned or Led

♀ Woman Owned or Led



**Keystone Mercantile Limited** deals in production, aggregation and marketing of processed agricultural commodities.



**Mango and Cassava**



**Part of: More Agro Farmers Cooperative**



**Number of Employees**

12 (4 women)



**Established**

2009



**Mango**

**Type of Products:**

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Dried mango



**Contact Information**

**Address:**

9, Tam Balogun Street, Housing Estate, Ijebu Ode, Ogun, Nigeria

**Capacity in tonnes:**

100



**Language Spoken**

English



**Cassava**

**Type of Products:**

Fresh cassava tubers - Sweet variety, Gari, Eddible cassava flour / Lafun, Fufu, Cassava chips

**Capacity in tonnes:**

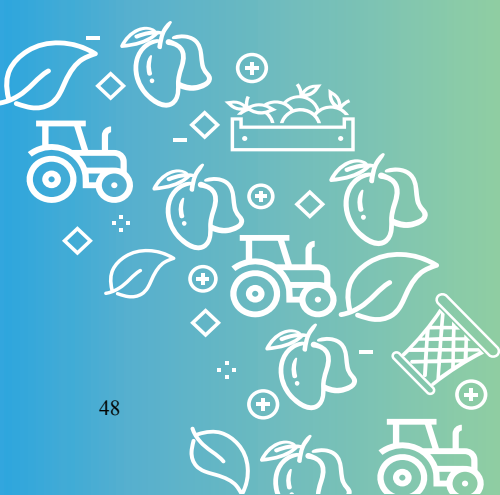
200



**Export**

**Currently exporting to:**

Ghana and Benin





CEO

Elizabeth Olanrewaju Nwankwo

info@oklanbest.com

+234 705 550 0636

Youth Owned or Led

Woman Owned or Led

Oklan Best is an exporting firm that focuses on the integration of farmers into global markets and the processing of raw agriproducts. They provide training, and planting materials and increase access to finance for agribusiness stakeholders. With its interest in shea butter, cassava, yam, plantain, mango, and other foodstuffs and spices, they have provided innovative solutions to enhance farmers' resilience and diversify their income.



Cassava



Part of: Oklan Groups of Farmers, Patriot Farmers



### Number of Employees

23 (9 women)



### Established

2009



### Mango

#### Type of Products:

Cassava leaves, Gari, Eddible cassava flour / Lafun, High quality Cassava Flour (HQCF), Cassava starch / Tapioca, Fufu, Cassava chips



### Export & Certification

Currently exporting to: Canada, Gambia, UK, USA

#### Certifications:

HACCP, GlobalGAP, FDA

#### Capacity in tonnes:

100



### Contact Information

#### Address:

5A Leaf Road, Old NTC Warehouse, Iyaganku, Ibadan, Oyo State, Nigeria



### Cassava

#### Type of Products:

Mango butter

#### Capacity in tonnes:

5



### Language Spoken

English





CEO

**Olawunmi Dayo-Adepoju**

✉ worldquestltd@gmail.com

☎ +234 812-772-3565

AGE Youth Owned or Led

♀ Woman Owned or Led

**Worldquest Multipurpose Concept Ltd.** is a female-led business with a vision to reduce agricultural wastage by producing quality food products of international standard. They use the best quality raw materials to produce nutritious foods while employing best practices in their production process to retain maximum nutritional value. Their commitment to the highest standard is the foundation of trust in their brand.



**Cassava**



**Part of: Ecopride Cooperative and Multipurpose Society**



**Number of Employees**

9 (6 women)



**Established**

2013



**Mango**

**Type of Product:**

Dried mango



**Contact Information**

**Address:**

No 4 Dele Fakunle Ifako, Gbagada, Lagos, Nigeria



**Cassava**

**Type of Products:**

Gari, Cassava starch / Tapioca, Fufu



**Language Spoken**

English

**Capacity in tonnes:**

40



**Certification**

HACCP



# SENEGAL





**CEO**

**Amadou Ndiaye SECK**

✉ manager@ans-inter-export.com

☎ +221 70 645 5495

**ANS Inter Export SN** have evolved in the export of fruits and vegetables with over 20 years experience, they work exclusively with small producers who have benefited from several training courses in good practice in organic farming with standard certificates to support.



**Mango**



**Part of: Ball Diop**



**Number of Employees**

4 (1 women)



**Established**

2012



**Mango**

**Type of Products:**

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango



**Contact Information**

**Address:**

16 Rue Parchappe, Dakar, Senegal



**Language Spoken**

French

**Capacity in tonnes:**

2,300



**Export & Certification**

**Currently exporting to:**

EU

**Certifications:**

GlobalGAP, Organic Labels, Fair Trade Labels







CEO

**Ndeye Khadiome  
NDONG**

✉ ndongdakane1@gmail.com

☎ +221 77 422 7767

AGE Youth Owned or Led

👩 Woman Owned or Led



**Dakane Agro-Cosmo** was created by 4 women (experts in agri-food and a PhD in process and environmental engineering ) to participate in the valorization of agricultural and agro-forestry products with a zero waste approach into agri-food and cosmetic products. They also work towards promoting the integration of disabled people.



**Mango**



**Part of: Producteurs de Pout, Notto, Casamance et les Groupements de Femme**



**Number of Employees**

8 (4 women)



**Established**

2018



**Mango**

**Type of Products:**

Dried mango, mango syrups, mango butter, mango granules, mango chips, mango thiakry and also compost made from mango waste



**Contact Information**

**Address:**

Fahu 2, Thiès, Senegal



**Language Spoken**

French, Wolof and Sign Language

**Capacity in tonnes:**

8





CEO

**Absa KANE**

✉ mouhamed.dione36@gmail.com

☎ +221 77 470 4343

AGE Youth Owned or Led

Woman Owned or Led



**SYNAVAL** is an organization of ambitious young agripreneurs with roots in the Senegal River Valley who are joining forces and expertise to create a complete value chain from production to marketing, processing and service provision. Their raison d'être is to stimulate and boost the agricultural and food transition towards a resilient agrosystem, by deploying innovative and responsible solutions and products in line with the principles of regenerative agriculture.



**Mango and Cassava**



**Part of: GIE Samba Nor Fall**



**Number of Employees**

6 (2 women)



**Established**

2021



**Mango**

**Type of Products:**

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Mango nectar, Dried mango, Mango jam/marmelade, Sliced mango

**Capacity in tonnes:**

135



**Certifications**

HACCP, ISO 9001



**Contact Information**

**Address:**

Richard Toll, Senegal



**Cassava**

**Type of Products:**

Fresh cassava tubers - sweet variety

**Capacity in tonnes:**

65



**Language Spoken**

Arabic, English and French



# SIERRA LEONE





CEO

**Hamza Hashim**

✉ hhashim@capitolfoods.co

☎ +232 88 322223

**Capitol Foods Ltd.** produces snacks, cocoa mass, cocoa powder, cocoa butter and chocolate spread. They are the first and only bottled natural fruit juice producer in Sierra Leone under the iconic Sierra® brand. They envision to be a platform for change in Sierra Leone - producing products that are globally recognised.



**Mango**



**Number of Employees**

108 (30 women)



**Established**

2014



**Mango**

**Type of Products**

Mango juice, Mango nectar



**Contact Information**

**Address:**

6 Boyle Lane, Off Murray Town,  
Freetown, Sierra Leone

**Capacity in tonnes:**

2,000



**Certification**

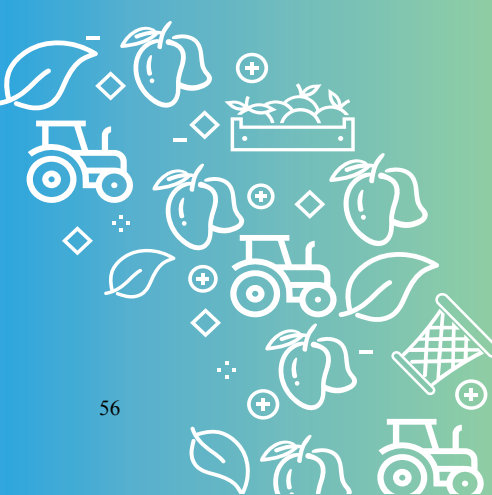
**Certifications:**

Organic Labels



**Language Spoken**

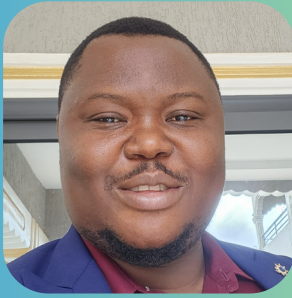
English





# TOGO





CEO

**Combé ANANI**

✉ expertisebioagri@gmail.com

☎ +228 908 59285



**Expertise Bio Agricole** is a firm of expertise in sustainable agriculture, specializing in studies, consultations, training, support, coaching, and knowledge management. The firm has a component for setting up and managing ecological and organic farms, marketing and export and import trading in eco-biological agricultural products and inputs.



### Mango and Cassava



#### Number of Employees

7 (3 women)



#### Established

2020



#### Mango

##### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Dried mango

##### Capacity in tonnes:

5



#### Export & Certification

**Currently exporting to:**  
France

**Certifications:**  
Organic Labels



#### Contact Information

**Address:**  
300m après la station Somayaf d'Adeticopé, Lomé, Togo



#### Cassava

##### Type of Products:

Fresh cassava tubers - sweet variety, Gari, Fufu

##### Capacity in tonnes:

15



#### Language Spoken

French and English





CEO

**Koudjo Mawuena  
GBESSE**

✉ gbessekoudjo@gmail.com

☎ +228 924 85567

AGE Youth Owned or Led



**Majeste Services (Maser)** is a company engaged in agribusiness (mango and manioc as well as some of their derivatives) and import-export of machinery and agricultural inputs to ecological standards.



**Mango and Cassava**



**Part of: Inades Formation**



### Number of Employees

3 (1 woman)



### Established

2022



### Mango

#### Type of Products:

Mango Juice



### Contact Information

#### Address:

Agoe Kossigan, Rue Agoè Nyivé,  
Lomé, Togo

#### Capacity in tonnes:

20



### Cassava

#### Type of Products:

Fresh cassava tubers - sweet  
variety, Cassava leaves, Gari



### Language Spoken

English and French

#### Capacity in tonnes:

40



### Export

#### Currently exporting to:

Benin, Ghana, Ivory Coast





CEO

**Bakouma LABA**

✉ tropicbio@gmail.com

☎ +228 900 18644

AGE Youth Owned or Led



Tropic Bio Production

**Tropic Bio Production** is a company processing organic fruits and vegetables into dried products and juices. Their products include dried pineapple, dried mango, organic pineapple and mango juice.



**Mango**



**Part of: Société Coopérative des Transformatrices de Bamako SCOOPS**



### Number of Employees

8 (4 women)



### Established

2009



### Mango

#### Type of Products:

Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Mango nectar, Dried mango



### Contact Information

#### Address:

Rue Agoè Assiyéyè, Lomé, Togo



### Language Spoken

French

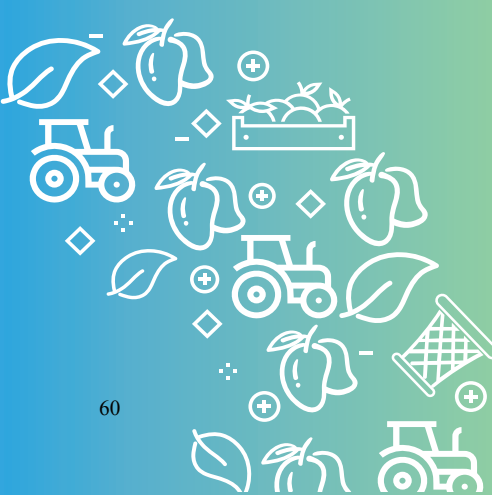
### Capacity in tonnes:

350



### Certification

HACCP







CEO

Ousmane LABODJA

✉ tropitechno@gmail.com

☎ +228 929 52961

AGEF Youth Owned or Led

♀ Woman Owned or Led



**Tropi Techno** is an organic production company involved in the development of the oilseed (soybean, groundnut), tuber (cassava, yam, sweet potato) and fruit (mango, citrus) sectors.



**Cassava and Mango**



**Part of: Kabou, Bangeli, Manga, Balanka, and Tchalo**



### Number of Employees

5 (2 women)



### Mango

#### Type of Products:

Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin, Haden Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby).

### Capacity in tonnes:

100



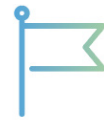
### Cassava

#### Type of Products:

Fresh cassava tubers - sweet variety, Fresh cassava tubers - bitter variety, Cassava leaves, Gari, Cassava starch / Tapioca, Cassava for livestock feed

### Capacity in tonnes :

300



### Established

2018



### Certifications

HACCP, GlobalGAP, Organic Labels



### Contact Information

#### Address:

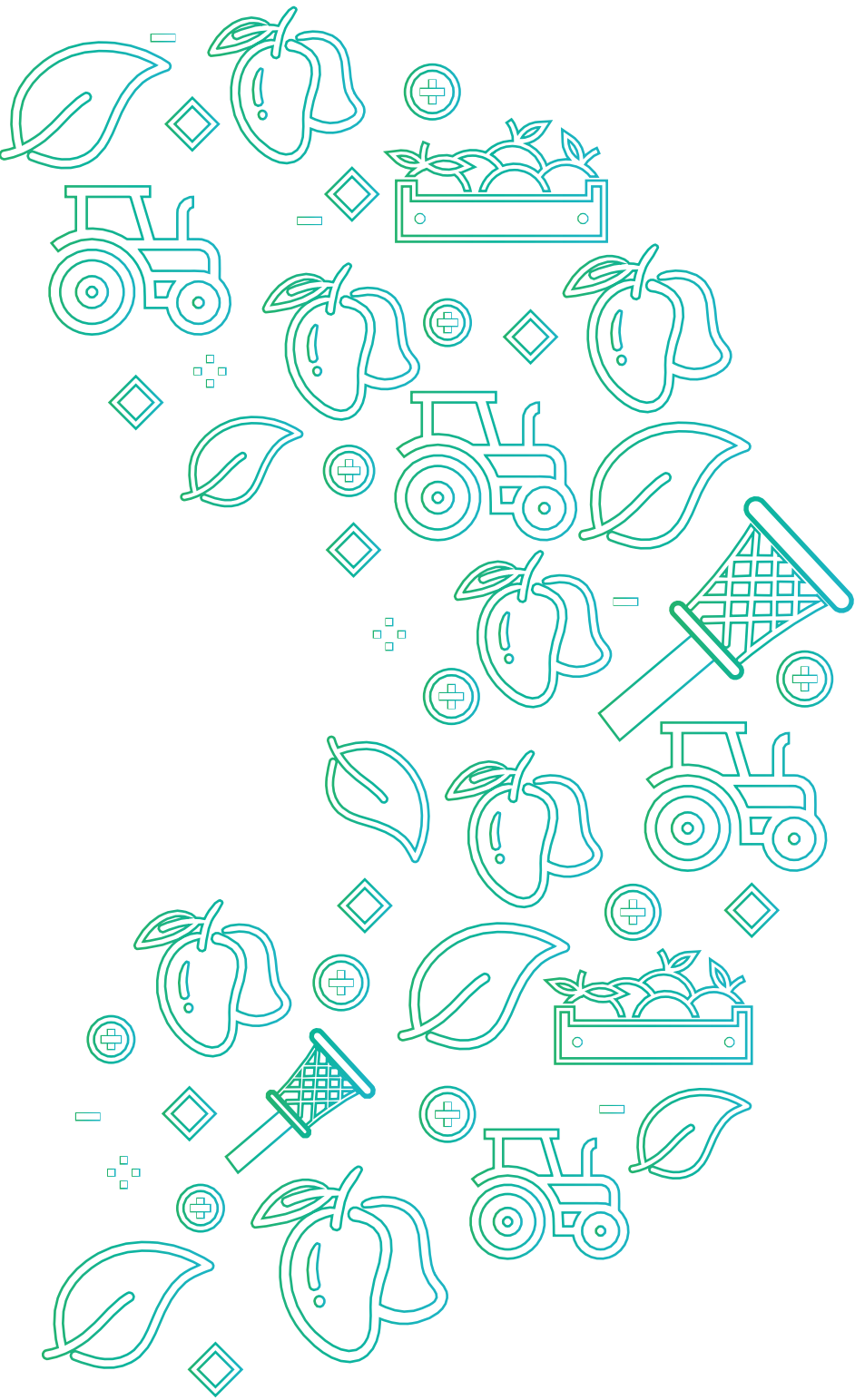
Rue Winners Chapel, Lomé, Togo



### Language Spoken

French





2023 Mango Directory  
The West Africa Competitiveness  
Programme (WACOMP)

