West-African Mango

Mango Directory 2023

The West Africa Competitiveness Programme (WACOMP)
INDEX

BENIN
- Angel’s Floor
- Général Production et Services Bénin
- KIKI Deo Gracias Constantine
- Kocali
- Zecm Nice

BURKINA FASO
- Africa Shalom
- Agrt’Dev
- Entreprise Yehush

GAMBIA
- Mbobanjack Entreprise

GHANA
- Bofams Agrifield
- FruVeg Farms
- Hendy Farms
- Partners Agriculture Holdings

IVORY COAST
- SODIPEX
- Agroplus Appui et Promotion Agricole

MALI
- Artisane
- ANA Fruits-Legumes-Cereals
- Danaya Commerce and Service
- Entreprise Diallo
- Kene Yiriden
- GIE-ASCAR
- Société Agro Business

NIGER
- Global Business Vert

NIGERIA
- Association of Cottage Industrialists of Nigeria
- Cedro Royal
- Multiventures
- Jessy Jay International
- Keystone Mercantile
- Oklan
- Worldquest Multipurpose Concept

SENEGAL
- ANS Inter Export SN
- Dakane Agro-Cosmo
- SYNAVAL

SIERRA LEONE
- Capitol Foods

TOGO
- Entreprise Bio Agricole
- Majest Services (MASER)
- Tropic Bio-Production
- Tropi Techno
It is with immense pleasure that we introduce this compilation of a company directory and brochure, spotlighting the exceptional Small and Medium-sized Enterprises (SMEs) that have actively engaged in the West Africa Competitiveness Program (WACOMP) Capacity Development initiatives. These efforts aim to enhance market access and competitiveness within the mango value chains.

The European Union, in collaboration with the International Trade Centre (ITC), and ECOWAS, is dedicated to fostering sustainable economic development in West Africa. The WACOMP Capacity Development programs are instrumental in empowering SMEs, equipping them with the skills and knowledge necessary to thrive in competitive markets and create lasting impact within the mango sector.

Within these pages, you will discover a diverse array of enterprises, each having harnessed the benefits of WACOMP’s Capacity Development for increased market access and competitiveness. From cultivation practices to post-harvest management and market engagement, these SMEs represent the resilience and innovation that define the mango value chains in West Africa.

Our sincere appreciation goes to the participating SMEs, trainers, and all stakeholders who have played a pivotal role in making the WACOMP Capacity Development initiatives a success. This compilation is a celebration of your dedication and a recognition of the collaborative efforts that contribute to the growth and sustainability of the mango sector in the region.

As we navigate the complexities of global markets, may this compilation serve as a source of inspiration and networking for the SMEs engaged in the mango value chains. It is our hope that the connections forged and the insights shared within these pages will further propel these enterprises towards increased market access and enhanced competitiveness.

Thank you for your commitment to excellence, and we look forward to witnessing the continued success of the mango value chains in West Africa.
THE INTERNATIONAL TRADE CENTRE

The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. It is the only development agency that is fully dedicated to supporting the Internationalization of Micro, Small and Medium Enterprises Development (MSMEs). This means that the agency enables SMEs in developing and transition economies to become more competitive and connect to international markets for trade and investment, thus raising incomes and creating job opportunities, especially for women, young people, and poor communities. ITC works closely with governments as well as institutional and private sector partners in developing countries across its six focus areas:

1. Providing Trade and Market Intelligence.
5. Promoting and Mainstreaming Inclusive and Green Trade.
6. Supporting Regional Economic Integration and South-South Links.

ITC’s mission is to foster inclusive and sustainable economic development, and contribute to achieving the United Nations Global Goals for Sustainable Development. ITC works towards creating ‘trade impact for good’.

The West Africa Competitiveness Programme (WACOMP)
The West Africa Competitiveness Programme (WACOMP), funded by the European Union, aims to support several selected value chains at the national and regional level in order to promote structural transformation and better access to regional and international markets while taking into account social and environmental concerns. The Programme was adopted under the 11th European Union Development Fund (EDF) Regional Indicative Programme for a total amount of €120m.

The major objectives of the programme are to strengthen the competitiveness of West African countries and enhance their integration into the regional and international trading system. To reach this overarching goal, the programme will work to:

• improve performance, growth and contribution to the industry,
• regional trade and exports of selected value chains,
• and improve the business climate at national and regional levels.

The programme, which is aligned to support the implementation of the West African regional policies and programmes, including the West Africa Common Industrial Policy (WACIP), West Africa Quality System Programme (WAQSP) and ECOWAS Private Sector Development Strategy, will be instrumental in creating the foundations and promoting access of West African countries to the EU External Investment Plan (EIP).

The Programme has 16 National components and 1 regional component. Each country is individually responsible for the implementation of its component and the ECOWAS Commission, with the support of West Africa Economic and Monetary Union (WAEMU/UEMOA) Commission, is responsible for the implementation of the regional components and for the coordination of the programme through a programme overall steering committee to be convened once every year. A number of technical partners will support implementation at the country and regional levels.
INTRODUCTION

Out of the 278 applications received by the International Trade Centre in response to the WACOMP Mango call for applications, 263 companies were considered eligible, having headquarters in one of the ECOWAS/UEMOA countries and Mauritania. The following analysis builds on the data provided through the applications from the 263 eligible companies:

- **Main areas of applicants:**
  - Processor/Transformer
  - Producer
  - Processor + Trader
  - Producer + Exporter
  - Producer + Processor + Trader + Exporter

- **Top 5 countries of applicants**
  1. Senegal: 43
  2. Mali: 31
  3. Benin: 28
  4. Burkina Faso & Nigeria: 21
  5. Ivory Coast: 13
  6. Others: 106

- **Applicants under 35 years of age:** 75%
- **Women Owned businesses:** 76%
- **Exporting:** 26%

The International Trade Centre together with its partners carefully selected 37 mango companies in the ECOWAS countries and Mauritania to feature in this WACOMP Mango directory.
GLANCE OF THE MANGO INDUSTRY IN THE ECOWAS REGION

Spread of Production and Export in ECOWAS

Mango trees come from Southern Asia (the Republic of India and the Republic of the Union of Myanmar) and were introduced in West Africa in the nineteenth century. Its expansion started in the coastal regions and quickly spread all over the subregion to the Sahel areas.

Mango trees can be grown in Sahel areas with less than 1,000 mm of rain per year and in subtropical areas with more than 2,000 mm of rain. Grafted trees start producing 3–4 years after plantation and for several decades thereafter. Many mango trees older than 100 years continue to produce mango fruits every year. Mango yields are very high in comparison with other fruit trees; a tree in full production (past 10 years after planting) generally produces more than 50 kg/year. Thanks to this robustness, adaptability and high productivity, mango trees occupy almost all rural and urban areas of the ECOWAS region.

However, commercial production of mango is not as common as the presence of mango trees. While most villages in rural areas and many houses and gardens in towns include mango trees for self-consumption, commercial production of mango requires the dedication of large surfaces of one hectare or more, and careful care for the trees, the harvest and the logistics of sales after harvest.

Some areas have specialized in commercial production (see figure 1). In those areas, hundreds of farmers invested in commercial mango plantations with the two exportable mango varieties: Kent (the most famous in the European market) and Keitt.

As shown in figures 2 and 3, almost all of the commercial production is concentrated between the 750 mm and 1500 mm isohyet lines, which correspond to semi-arid Sahelo-Sudanese climate. With less rain, mango trees can hardly survive and, when they do, they produce very little fruits. With more than 1,500 mm, commercial production is possible, but varieties adapted to humid weather are needed, which are not very popular in the international market.
With the wide distribution of mango trees in most rural areas of West Africa, estimates of production are very hard to assess, which leads to very variable results. Based on Food and Agriculture Organization Corporate Statistical Database (FAOSTAT) data, but correcting some inaccuracy based on discussion with industry players, we estimated the amplitude of mango production in West Africa (ECOWAS and Mauritania) to be a total production of more than 2,380,000 tons of fresh fruits in 2020.

**Mango Production in ECOWAS**

The Food and Agriculture Organization (FAO) estimated world mango production to be 60 million tons in 2019. ECOWAS production is estimated to be 2.38 million tons, accounting for approximately 4% of global production. As visible in Figure 4, mango production is spread across most tropical countries around the world, with a high concentration in Asia, and more particularly in India, which has more than 40% of world production. A few countries with Mediterranean weather (particularly the Kingdom of Spain and the State of Israel) also grow mango, mainly as an export crop.

However, in most producing countries, like in West Africa, the major part of production is not marketed, even in the domestic market. In 2019, the international trade of mango was only 2 million tons, or 3.3% of the world’s production. This is why the most interesting figures to consider before investing in the mango sector are the traded mango data, and not the total production data. While ECOWAS production represents less than 4% of global production, its market share in the international trade of mango is much bigger, with approximately 5% of the exports of fresh and dry mango. In 2019, it was the 7th mango-exporting origin worldwide. As is visible in figure 5, the other biggest exporting origins are located in South America and Asia.

A success for ECOWAS is the increase in the value of its exports. Thanks to the development of the mango drying industry (led by Burkina Faso) and the fresh cut industry (led by Ghana), the annual value of exports grew by an average of 12%/year from 1999 to 2019 reaching more than $165 million. This growth has been stronger than the growth of the global mango market, which surpassed $2,600 billion in 2019 from $300 million in 1999, equivalent to an average of +11%/year in the period.

Data Source: International Trade Centre, Regional Investment Profile, Mango, 2022. [https://intracen.org/file/mango-ecowasinvestmentprofileenpdf](https://intracen.org/file/mango-ecowasinvestmentprofileenpdf)
Angel’s Floor is a company that adds value to local products (fonio, baobab, néré, mango). Their objective is to multiply their production capacity by 5 by 2024 to satisfy the ever-increasing demand of their national and international markets, while at the same time generating wealth and employment.

**Mango**

**Type of Products:**
- Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Dried mango, Mango jam/marmelade, Mango compote, Sliced mango, Mango fritters and cakes

**Capacity in tonnes:**
- 5

**Number of Employees**
- 5 (5 women)

**Established**
- 2015

**Contact Information**

**Address:**
- 2nd Arrondissement, Natitingou, Benin

**Language Spoken**
- French

**Part of:** Coopérative Yetanri, Coopérative des Producteurs de Mangue Ded Commune de Natitingou et Boukombé
Général Production et Services Bénin specializes in the processing of fruit and vegetables into juices. They have developed the “Bio Drink” brand through which they offer juice cocktails such as Pineapple Mango, Pineapple Orange, Pineapple Watermelon, Pineapple Beetroot, Pineapple Soursop and others to their customers who are people resistant to industrial sugar.

- **Cassava and Mango**

- **Part of: Fenacotab**

**Number of Employees**

4 (1 woman)

**Established**

2015

**Mango**

- **Type of Products:** Mango juice, Mango nectar
- **Capacity in tonnes:** 2

**Contact Information**

- **Address:** 719 Abomey Calavi, Benin

**Cassava**

- **Type of Products:** Fresh cassava tubers - sweet variety
- **Capacity in tonnes:** 5

**Language Spoken**

French and Fon

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**CEO**

Ghislaine NAGNITCHEDÉ

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- **+229 97 07 9057**
- **Youth Owned or Led**
- **Woman Owned or Led**

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**Type of Products**

- Fresh cassava tubers - sweet variety

**Capacity in tonnes**

- 5
KIKI Deo Gracias Constantine is specialized in the production and marketing of agri-food products (fruit juices, cookies and flours) since 2013, and markets its products throughout Benin and the sub-region.

Mango

Number of Employees
8 (7 women)

Established
2017

Contact Information
Address:
Maison Kiki, Quartier Anavié, Porto-Novo, Benin

Language Spoken
English and French

Type of Products:
Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Dried mango

Capacity in tonnes:
0.5

Certification
HACCP
Kocali was founded based on the availability of agricultural products (mango, cassava, corn, rice, etc.) and the observation that they add little value through processing. The company is committed to sustainability and solidarity. Production waste is recycled into compost and energy that can be reused on-site. With an inclusive and social vocation, they are developing an approach that aims to train young people and women’s groups, in order to eventually deconcentrate their production and promote a form of entrepreneurship suited to their vision.

Mango

Part of: Coopérative des Transformateurs de Mangue Yetanri

Number of Employees
8 (4 women)

Established
2018

Contact Information
Address:
Quartier Kantaborifa, Rue de l’Hôtel Kantaborifa, Natitingou, Benin

Language Spoken
French

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Dried mango, Mango jam/marmalade, Mango butter, Mango liqueur

Capacity in tonnes:
30
**ZECM NICE** is a company specialized in the processing and distribution of local and natural agro-food and agro-cosmetic products. Among other things, they transform mango into mango butter and mango extract for body and hair health.

- **Mango**

**Part of:** Coopérative des Femmes de Zè et la Coopérative des Femmes Boko

**Number of Employees**
5 (4 women)

**Established**
2018

**Type of Product:**
Mango butter

**Contact Information**

**Address:**
Maison Tokouete, Zoca Fandji, Benin

**Language Spoken**
French
BURKINA FASO
Africa Shalom is a Burkinabè company engaged in the production, processing and marketing of agricultural products, created in 2018 and promoted by an agronomist. It markets the following products: fresh and dried mango, manioc, cashew nuts, bissap, shea butter, honey, soumbala and more.

Mango

Part of: Les Fournisseurs de Gebana Burkina Certifié, Coopératives Wenpea, Copératives Koudou

Number of Employees
44 (38 women)

Established
2018

Mango

Type of Products:
Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Mango nectar, Dried mango, Mango butter

Capacity in tonnes:
500

Contact Information
Address:
Sector 20, Bobo Dioulasso, Burkina Faso

Language Spoken
French

Certification
ISO 9001
**AGRO’DEV-BF**

*Agri’Dev* is a company specializing in the production, processing and export of agricultural products and agrosilvopastoral expertise. They have developed a network of producers and private promoters whom they support technically, from the drafting of agricultural investment projects to the actual implementation of these projects in the field. They also export products such as fresh and dried mango, soya, sesame, cashew, honey, and hibiscus.

**Mango**

Part of: Producteurs de Mangue de Sapouy

**Number of Employees**

5 (1 woman)

**Established**

2020

**Type de Produits:**

Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango

**Capacity in tonnes:**

10

**Language Spoken**

English and French

**Export**

Currently exporting to:

South Africa

**Contact Information**

Address:
BP30067, Avenue Houari Boumediene, Koulouba, Ouagadougou, Burkina Faso

**Youth Owned or Led**

Mango

**Woman Owned or Led**

22
Entreprise Yehush was founded in 2009 and is based in Burkina Faso, where it processes local products such as mango pits into butter, milk and mango cream.

### Mango

Part of: Groupement Gonbousgou

- **Number of Employees**: 10 (8 women)
- **Established**: 2009
- **Type of Products**: Fresh mango - Polyembryonic variety (Nunkourouni - Cat’s head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Mango butter
- **Capacity in tonnes**: 2
- **Export**
  - **Currently exporting to**: France, Ivory Coast, Senegal
- **Address**: Sector 4, Manga, Burkina Faso
- **Language Spoken**: French
- **Contact Information**

Youth Owned or Led
Woman Owned or Led

Gouba Sophie
soph7gouba@gmail.com
+226 77 54 6136

Entreprise Yehush was founded in 2009 and is based in Burkina Faso, where it processes local products such as mango pits into butter, milk and mango cream.

### Mango

Part of: Groupement Gonbousgou

- **Number of Employees**: 10 (8 women)
- **Established**: 2009
- **Type of Products**: Fresh mango - Polyembryonic variety (Nunkourouni - Cat’s head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Mango butter
- **Capacity in tonnes**: 2
- **Export**
  - **Currently exporting to**: France, Ivory Coast, Senegal
- **Address**: Sector 4, Manga, Burkina Faso
- **Language Spoken**: French
- **Contact Information**

Youth Owned or Led
Woman Owned or Led

Gouba Sophie
soph7gouba@gmail.com
+226 77 54 6136
GAMBIA
Mbobanjack Enterprise provides processed food in attractively labelled and package. They have been operating as a food processing outfit for the past eight years and plans to expand its production to allow the enterprise to consolidate its market base and also satisfy the increasing demand for its products.

**Mango and Cassava**

**Number of Employees**
6 (6 women)

**Established**
2024

**Mango**

Type of Products:
- Mango juice, Dried mango,
- Mango jam / marmelade, Mango syrups

Capacity in tonnes:
2,500

**Cassava**

Type of Products:
- Casava leaves, Attiéké, Eddible cassava flour / Lafun, Fufu,
- Cassava chips

Capacity in tonnes:
2,800

**Contact Information**

Address:
Old Jeshwang Market, Serrekunda, Gambia

**Language Spoken**

English

**Certifications**

HACCP, ISO 9001, Food Safety, GHP, ISO 9001 2015, Equals.
Bofams Agrifield Ltd. is an agribusiness firm that grows and markets mangoes, vegetables, and grains to local buyers and exporters. We support farmers with GAP and management services.

Mango

Part of: Klo Mango Farmers Union

Number of Employees
4

Established
2021

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden)

Contact Information

Capacity in tonnes:
200

GlobalGAP

Language Spoken
English and Ewe

Mango

Part of: Klo Mango Farmers Union

Number of Employees
4

Established
2021

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden)

Contact Information

Capacity in tonnes:
200

GlobalGAP

Language Spoken
English and Ewe
FruVeg Farms Ltd. Co. is an export-oriented company dealing in production, aggregation and value-addition of agricultural products. They are located in Accra, Ajumako and Pokrom.

**Mango and Cassava**

**Part of: Ghana International Cassava Stakeholders Platform**

**Number of Employees**

3 (2 women)

**Established**

2019

**Mango**

**Type of Products:**
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis - Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Dried mango

**Capacity in tonnes:**
2,500

**Contact Information**

**Address:**
EU 78 Aduemi Street, GA-353-3149
Abeka, Cross River, Ghana

**Language Spoken**

English

**Cassava**

**Type of Products:**
Fresh cassava tubers - Sweet variety

**Capacity in tonnes:**
2,800

**Woman Owned or Led**

Yes

**CEO**

Robert Donkor

✉️ fruvegfarmsgh@gmail.com
📞 +233 244 421842

FruVeg Farms Ltd. Co. is an export-oriented company dealing in production, aggregation and value-addition of agricultural products. They are located in Accra, Ajumako and Pokrom.
Hendy Farms is a second-generation mango farm, now female-owned. Each mango is hand-picked and handled with care at every stage of the supply chain. Hendy Farms is focused on growing quality fruits for both Ghanaian and International markets, reducing food waste by minimizing post-harvest loss on farms and transforming it into a first-class product range.

**Mango**

**Type of Products:**
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango, Mango jam / marmelade, Sliced mango

**Capacity in tonnes:**
40

**Export & Certification**

**Currently exporting to:**
Ivory Coast, UK and USA

**Certifications:**
GlobalGAP, FDA, Green Label

**Number of Employees**
6 (3 women)

**Established**
2017

**Contact Information**

**Address:**
Ayenya #2, Dodowa, Greater Accra, Ghana

**Language Spoken**
English and French
Partners Agriculture Holdings Ltd. is a general agriculture value chain operations and agribusiness company with focus on tree crops and their products, specifically mango. They are engaged in production and processing of mango with their nuclear farm coming up and outgrower scheme under their extension and sustainability promotion agricultural system development in the northern Savannah.

Mango

Part of: Kumbungu Mango Farmers and Northern Ghana Mango Farmers Association

Number of Employees
4 (2 women)

Established
2021

Mango

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango, Mango seedlings

Capacity in tonnes:
10

Contact Information
Address:
House No. GK 186 Gbalo Kpalsi - Sognaayili Link Road, Post Office Box TL 1836 Tamale, Ghana

Language Spoken
English

Certifications
HACCP, ISO 9001, GlobalGAP, Organic labels, Fair Trade labels, Sedex Members Ethical Trade Audit (SMET)
IVORY COAST
SODIPEX is a company engaged in mango production and processing. They are working on local sales, and have begun prototyping processed products to diversify its sources of income and markets. They have agreements with affiliated independent growers, providing them with technical and financial assistance to upgrade their plots in line with certifications. These producers represent 1,000 hectares for mango.

**Mango**

**Part of:** YEO YANOUGOU

**Number of Employees:**
63 (5 women)

**Established:**
2006

**Type of Products:**
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Mango nectar, Mango jam/marmelade

**Contact Information**

**Address:**
01 BP 890, Abidjan 01, Ivory Coast

**Language Spoken**
French

**Capacity in tonnes:**
2,300

**Export & Certification**

**Currently exporting to:**
France

**Certifications:**
GlobalGAP, Rainforest, Fair Trade
Agroplus Appui et Promotion Agricole SARL is a trading company engaged in the purchase and sale of tropical products. They are specialized in packing and exporting fresh mangoes (Kent, Amélie and Keit varieties) and own a packaging center.

**Mango**

**Number of Employees**
80 (60 women)

**Established**
2007

**Contact Information**

**Address:**
Sopagri Industrial Zone, Ivory Coast

**Language Spoken**
French and Bamanan

**Type of Products:**
- Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden)

**Capacity in tonnes:**
840

**Export & Certification**

**Currently exporting to:**
Netherlands, Spain, Switzerland

**Certification:**
GlobalGAP
Mali
Artisane is a processing unit that produces dried mango and mango jam.

Mango

Part of: Société Coopérative des Transformatrices de Bamako SCOOPS

Number of Employees
5 (3 women)

Established
2018

Mango
Type of Products:
Mango nectar, Dried mango, Mango jam/marmelade, Mango butter

Contact Information
Address:
Rue: 653 Porte: 309, Boulkassoumbougou, Bamako, Mali

Language Spoken
French and Bamanan

Capacity in tonnes:
2

Certifications
BPH, BPP

Youth Owned or Led
Woman Owned or Led
ANA Fruits-Legumes-Cereals is a food processing company whose main product is mango (dried mango).

**Mango**

**Type of Products:**
- Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame),
- Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden),
- Dried mango

**Capacity in tonnes:**
40

**Export & Certification**

**Currently exporting to:**
Burkina Faso

**Certifications:**
ISO 9001

**Number of Employees**
43 (32 women)

**Established**
2019

**Language Spoken**
French and Bambara

**Address:**
Baguineda Camp, Mali

**Contact Information**

Part of: Broulaye Doumbia, Ousmane Diallo, Wassa Doumbia

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CEO

**Yeyande Kasse Sangho**

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📞 +223 7622 8032 / +223 6324 2526
👥 Youth Owned or Led
👩‍💼 Woman Owned or Led
Danaya Commerce and Service are engaged in export of mango, mango derivatives, as well as import of fruit and vegetables into Mali.

**Mango**

**Part of:** Coopérative des Producteurs de Mangues Jamadjigui de Ouelessebougou and Coopérative des producteurs de Mangue de Kati

**Number of Employees**
8 (4 women)

**Established**
2014

**Type of Products:**
Fresh mango - Polyembryonic variety (Nunkourouni - Tête de chat, Dadiani - Long bouche, Number One - Mangue côtière, Mangotine, Mangue verte), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby)

**Capacity in tonnes:**
8,000

**Export & Certification**
Currently exporting to:
France, Morocco and Netherlands

**Certifications:**
HACCP, GlobalGAP

**Contact Information**

**Address:**
Rue 146 Porte 709, Kalaban Coro, Bamako, Mali

**Language Spoken**
French and Bambara
Entreprise Diallo is a fruit and vegetable drying unit located in Mali.

Mango

Number of Employees
40 (27 women)

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango nectar, Dried mango, Mango jam/marmelade, Sliced mango

Capacity in tonnes:
10

Certification
HACCP

Language Spoken
French

Established
1997

Youth Owned or Led

Woman Owned or Led

Mariam Diallo
CEO
entreprise.diallo@yahoo.fr
+223 7456 3134

Entreprise Diallo is a fruit and vegetable drying unit located in Mali.
Groupement d’Intérêt Économique (GIE-AGSA) is engaged in processing fresh mango into dried mango.

**Mango**

Part of: Coopérative des Planteurs de Loulouni, Coopérative des Producteurs de Mangue de Kléléa

**Number of Employees**
47 (40 women)

**Established**
2008

**Contact Information**

**Type of Product:**
Dried mango

**Capacity in tonnes:**
120

**Export & Certification**

Currently exporting to:
Burkina Faso, Germany, South Africa

**Language Spoken**
French and Bambara

**Certifications:**
HACCP
Kene Yiriden SARL is a food processing company engaged in the processing of dried mangoes. They also make dried banana croquettes, dried coconuts and dried pineapple. The company's products are destined for the international and national markets. Their philosophy is to offer a development centered on the transformation of local products while respecting local knowledge, protecting the environment, and working on sustainable development.

**Mango**

**Part of:** AOM, Elmares Mali SARL

**Number of Employees:**
225 (190 women)

**Established:**
2007

**Type of Products:**
- Mango juice
- Mango nectar
- Dried mango

**Capacity in tonnes:**
120

**Language Spoken:**
French, Bambara
Société Agro Business Mali has been adding value to mango and papaya through their transformation into juice, syrup and jam without the use of chemical products and in compliance with the legal and institutional framework in force. In early 2021, it was decided to put an end to the 40% annual loss of mangoes that arrive damaged during transport to the factory. This will involve modern fermentation technology combined with distillation to process large volumes.

Mango

Part of: GIE YAFFALA

Number of Employees
7 (4 women)

Established
2016

Export & Certification
Currently exporting to:
Morocco

Certification:
GlobalGAP

Contact Information
Address:
Badalabougou, Bamako, Mali

Language Spoken
French

Type of Products:
Fresh mango - Polyembryonic variety (Nunkourouni - Cat’s head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Mango nectar, Dried mango, Mango jam/marmelade, Mango syrups, Mango compote

Capacity in tonnes:
108
Global Business Vert is engaged in distributing and marketing dried mango as well as selling agricultural inputs and food products in Niger.

Mango and Cassava

Part of: Groupement Wadata de Gaya

Number of Employees
4 (1 woman)

Established
2018

Certification
RCCM

Contact Information
Address:
Rue RN1, sis au face Sonibank Dosso, Niger

Language Spoken
French

CEO
Ali Seydou Yayé
seydouyayea@gmail.com
+227 99 926302
Youth Owned or Led

Type of Products:
Mango
Fresh mango - Polyembryonic variety (Nunkourouni - Cat’s head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor et Cuissé Madame), Dried mango, Improved seed

Cassava

Type of Products:
Fresh cassava tubers - sweet variety, Fresh cassava tubers - bitter variety, Gari, Edible cassava flour / Lafun, Cassava for livestock feed, Improved seed
Association of Cottage Industrialists of Nigeria is a group of nano, micro and small enterprises engaged in farming and manufacturing.

Mango and Cassava

Part of: Cottage Industrialists Multi-Purpose Cooperative Society Ltd.

Number of Employees
59 (40 women)

Established
2010

Contact Information

Address:
12 FOMWAN office Complex opp Chisco motor behind MFM Church Utako Abuja, FCT, Nigeria

Language Spoken
English

Mango

Type of Products:
Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Mango juice, Mango butter

Capacity in tonnes:
200,000

Cassava

Type of Products:
Fresh cassava tubers - Sweet variety, Cassava starch / Tapioca, Cassava for livestock feed

Capacity in tonnes:
500,000

Certification
CAC
Cedro Royal Multiventures Limited is a consultancy firm providing solutions in Agriculture, Trade and Investment Facilitation, Clean Energy (Climate, Renewable & Energy Efficiency); Training and Management Consulting to government, multinationals, and development organizations across the globe.

Mango and Cassava

Part of: Fadama Cassava Cooperatives

Number of Employees
10 (5 women)

Established
2016

Mango

Type of Products:
Fresh mango - Polyembryonic variety (Nunkourouni - Tête de chat, Dadiani - Bouche longue, Number One - Mangue du littoral, Mangotine, Mangot vert), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis - Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Dried mango

Capacity in tonnes:
500

Export
Currently exporting to
Ghana, Italy, Togo

Cassava

Type of Products:
Fresh cassava tubers - Sweet variety, Fresh cassava tubers - Bitter variety, Gari, Edible cassava flour / Lafun, High quality Cassava Flour (HQCF), Cassava starch / Tapioca, Fufu, Cassava chips, Cassava for livestock feed, Vitamin A Cassava. Cassava Stem

Capacity in tonnes:
1,000

Contact Information
Address:
Block O, Shop 170, Mabushi Ultramodern Market, Kado, Abuja Nigeria

Language Spoken
English
Jessy Jay International manufactures agro-produce storage innovation systems and processing equipment. They add value and increase income generation from highly perishable farm produce. They also apply research findings to improve crop and animal yield in the agriculture business, increase marginal income or profit for farmers and investors.

**Mango and Cassava**

**Part of: Apex Multipurpose Corporative**

**Number of Employees**
12 (5 women)

**Established**
2002

**Mango**

**Type of Product:**
Dried Mango

**Capacity in tonnes:**
10

**Contact Information**

**Address:**
Police Officers Wives Association, shopping complex, in Computer Village, Ikeja, Lagos Nigeria

**Cassava**

**Type of Products:**
Fresh cassava tubers - Sweet variety, Fresh cassava tubers - Bitter variety, High quality Cassava Flour (HQCF)

**Capacity in tonnes:**
10

**Language Spoken**
English
Keystone Mercantile Limited deals in production, aggregation and marketing of processed agricultural commodities.

- Mango and Cassava
- Part of: More Agro Farmers Cooperative

**Number of Employees**
12 (4 women)

**Established**
2009

**Mango**
**Type of Products:**
Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Dried mango

**Capacity in tonnes:**
100

**Contact Information**
**Address:**
9, Tam Balogun Street, Housing Estate, Ijebu Ode, Ogun, Nigeria

**Language Spoken**
English

**Cassava**
**Type of Products:**
Fresh cassava tubers - Sweet variety, Gari, Edible cassava flour / Lafun, Fufu, Cassava chips

**Capacity in tonnes:**
200

**Export**
Currently exporting to:
Ghana and Benin
Oklan Best is an exporting firm that focuses on the integration of farmers into global markets and the processing of raw agriproducts. They provide training, and planting materials and increase access to finance for agribusiness stakeholders. With its interest in shea butter, cassava, yam, plantain, mango, and other foodstuffs and spices, they have provided innovative solutions to enhance farmers’ resilience and diversify their income.

**Cassava**

- **Part of**: Oklan Groups of Farmers, Patriot Farmers

**Mango**

- **Type of Products**: Cassava leaves, Gari, Edible cassava flour / Lafun, High quality Cassava Flour (HQCF), Cassava starch / Tapioca, Fufu, Cassava chips

- **Capacity in tonnes**: 100

**Cassava**

- **Type of Products**: Mango butter

- **Capacity in tonnes**: 5

**Number of Employees**

- 23 (9 women)

**Established**

- 2009

**Export & Certification**

- **Currently exporting to**: Canada, Gambia, UK, USA

- **Certifications**: HACCP, GlobalGAP, FDA

**Contact Information**

- **Address**: 5A Leaf Road, Old NTC Warehouse, Iyaganku, Ibadan, Oyo State, Nigeria

**Language Spoken**

- English
Worldquest Multipurpose Concept Ltd. is a female-led business with a vision to reduce agricultural wastage by producing quality food products of international standard. They use the best quality raw materials to produce nutritious foods while employing best practices in their production process to retain maximum nutritional value. Their commitment to the highest standard is the foundation of trust in their brand.

Cassava

Part of: Ecopride Cooperative and Multipurpose Society

Number of Employees
9 (6 women)

Established
2013

Mango
Type of Product:
Dried mango

Contact Information
Address:
No 4 Dele Fakunle Ifako, Gbagada, Lagos, Nigeria

Cassava
Type of Products:
Gari, Cassava starch / Tapioca, Fufu

Language Spoken
English

Capacity in tonnes:
40

Certification
HACCP
ANS Inter Export SN have evolved in the export of fruits and vegetables with over 20 years experience, they work exclusively with small producers who have benefited from several training courses in good practice in organic farming with standard certificates to support.

Mango

Part of: Ball Diop

Number of Employees
4 (1 women)

Established
2012

Mango

Type of Products:
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Dried mango

Capacity in tonnes:
2,300

Export & Certification

Currently exporting to:
EU

Certifications:
GlobalGAP, Organic Labels, Fair Trade Labels

Contact Information

Address:
16 Rue Parchappe, Dakar, Senegal

Language Spoken
French

Amadou Ndiaye SECK

CEO

manager@ans-inter-export.com
+221 70 645 5495
Dakane Agro-Cosmo was created by 4 women (experts in agri-food and a PhD in process and environmental engineering) to participate in the valorization of agricultural and agro-forestry products with a zero waste approach into agri-food and cosmetic products. They also work towards promoting the integration of disabled people.

**Mango**

Part of: Producteurs de Pout, Notto, Casamance et les Groupements de Femme

**Number of Employees**
8 (4 women)

**Established**
2018

**Type of Products:**
Dried mango, mango syrups, mango butter, mango granules, mango chips, mango thiakry and also compost made from mango waste

**Capacity in tonnes:**
8

**Contact Information**
Address:
Fahu 2, Thiès, Senegal

**Language Spoken**
French, Wolof and Sign Language
SYNAVAL is an organization of ambitious young agripreneurs with roots in the Senegal River Valley who are joining forces and expertise to create a complete value chain from production to marketing, processing and service provision. Their raison d’être is to stimulate and boost the agricultural and food transition towards a resilient agrosystem, by deploying innovative and responsible solutions and products in line with the principles of regenerative agriculture.

**Mango and Cassava**

**Part of: GIE Samba Nor Fall**

**Number of Employees**
6 (2 women)

**Established**
2021

**Certifications**
HACCP, ISO 9001

**Contact Information**
Address: Richard Toll, Senegal

**Type of Products:**
- Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Mango nectar, Dried mango, Mango jam/marmelade, Sliced mango

**Capacity in tonnes:**
135

**Language Spoken**
Arabic, English and French

**Type of Products:**
- Fresh cassava tubers - sweet variety

**Capacity in tonnes:**
65
SIERRA LEONE
Capitol Foods Ltd. produces snacks, cocoa mass, cocoa powder, cocoa butter and chocolate spread. They are the first and only bottled natural fruit juice producer in Sierra Leone under the iconic Sierra® brand. They envision to be a platform for change in Sierra Leone - producing products that are globally recognised.

**Mango**

**Number of Employees**
108 (30 women)

**Type of Products**
Mango juice, Mango nectar

**Capacity in tonnes:**
2,000

**Certification**
Certifications:
Organic Labels

**Contact Information**
Address:
6 Boyle Lane, Off Murray Town, Freetown, Sierra Leone

**Language Spoken**
English
TOGO
Expertise Bio Agricole is a firm of expertise in sustainable agriculture, specializing in studies, consultations, training, support, coaching, and knowledge management. The firm has a component for setting up and managing ecological and organic farms, marketing and export and import trading in ecolo-biological agricultural products and inputs.

Mango and Cassava

Number of Employees
7 (3 women)

Mango

Type of Products:
Fresh mango - Polyembryonic variety (Nunkourouni - Cat’s head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Mango juice, Dried mango

Capacity in tonnes:
5

Cassava

Type of Products:
Fresh cassava tubers - sweet variety, Gari, Fufu

Capacity in tonnes:
15

Export & Certification
Currenty exporting to:
France

Certifications:
Organic Labels

Contact Information
Address:
300m après la station Somayaf d’Adeticopé, Lomé, Togo

Language Spoken
French and English
Majeste Services (Maser) is a company engaged in agribusiness (mango and manioc as well as some of their derivatives) and import-export of machinery and agricultural inputs to ecological standards.

Mango and Cassava

Part of: Inades Formation

Number of Employees
3 (1 woman)

Established
2022

Mango
Type of Products:
Mango Juice

Contact Information
Address:
Agoe Kossigan, Rue Agoè Nyivé, Lomé, Togo

Language Spoken
English and French

Cassava
Type of Products:
Fresh cassava tubers - sweet variety, Cassava leaves, Gari

Capacity in tonnes:
20

Export
Currently exporting to:
Benin, Ghana, Ivory Coast

Capacity in tonnes:
40

Youth Owned or Led

Type of Products:
Mango Juice
Capacity in tonnes:
20

Type of Products:
Fresh cassava tubers - sweet variety, Cassava leaves, Gari
Capacity in tonnes:
40

Currently exporting to:
Benin, Ghana, Ivory Coast

Number of Employees
3 (1 woman)

Established
2022

Mango
Type of Products:
Mango Juice

Contact Information
Address:
Agoe Kossigan, Rue Agoè Nyivé, Lomé, Togo

Language Spoken
English and French

Cassava
Type of Products:
Fresh cassava tubers - sweet variety, Cassava leaves, Gari

Capacity in tonnes:
40

Export
Currently exporting to:
Benin, Ghana, Ivory Coast

Youth Owned or Led
Tropic Bio Production is a company processing organic fruits and vegetables into dried products and juices. Their products include dried pineapple, dried mango, organic pineapple and mango juice.

**Mango**

**Type of Products:**
Fresh mango - Floridian variety for international markets (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin and Haden), Fresh mango - Floridian variety for local and regional markets (Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby), Mango juice, Mango nectar, Dried mango

**Capacity in tonnes:**
350

**Certification**
HACCP

**Number of Employees**
8 (4 women)

**Established**
2009

**Contact Information**

**Address:**
Rue Agoè Assiyéyé, Lomé, Togo

**Language Spoken**
French

**Part of:** Société Coopérative des Transformatrices de Bamako SCOOPS

Youth Owned or Led

CEO
Bakouma LABA
tropicbio@gmail.com
+228 900 18644

Youth Owned or Led
Tropi Techno is an organic production company involved in the development of the oilseed (soybean, groundnut), tuber (cassava, yam, sweet potato) and fruit (mango, citrus) sectors.

**Cassava and Mango**

**Part of: Kabou, Bangeli, Manga, Balanka, and Tchaloude**

**Number of Employees**
5 (2 women)

**Established**
2018

**Mango**

**Type of Products:**
Fresh mango - Polyembryonic variety (Nunkourouni - Cat's head, Dadiani - Long mouth, Number One - Coastal mango, Mangotine, Green mango), Fresh mango - First monoembryonic variety (Amélie, Julie, Sabot, Djibelor and Cuisse Madame), Fresh mango - Floridian variety (Kent, Keitt, Palmer, Zill, Valencia, Smith, Irwin, Haden Brooks, Davis-Haden, Miami Late, Springfels, Beverly, Eldon and Ruby).

**Capacity in tonnes:**
100

**Certifications**
HACCP, GlobalGAP, Organic Labels

**Contact Information**
**Address:**
Rue Winners Chapel, Lomé, Togo

**Language Spoken**
French

**Cassava**

**Type of Products:**
Fresh cassava tubers - sweet variety, Fresh cassava tubers - bitter variety, Cassava leaves, Gari, Cassava starch / Tapioca, Cassava for livestock feed

**Capacity in tonnes:**
300
2023 Mango Directory
The West Africa Competitiveness Programme (WACOMP)